

# Serrala

**Prevent Payment Fraud in the Invoice to Pay Processes** 



11 June 2019



## Your Serrala Team

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**Solution Architect** for Invoice to Pay

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## Agenda



- Introduction to Serrala
- 2. Invoice to Pay process overview with Serrala
- 3. Supplier Management
- 4. FS<sup>2</sup> SmartEye
- 5. FS<sup>2</sup> AccountsPayable
- 6. Expenses Management
- 7. FS<sup>2</sup> Payment Management
- 8. Fraud prevention measures in FS<sup>2</sup> Payments Management
- 9. Why Serrala?
- 10. Q&A

## Key Facts about Serrala



650+

People focusing on O2C, P2P, Payments, Cash/Treasury as well as Data/Document Management

3,500+

Customers globally, either SAP, SAP-integrated, Multi-ERP, on-premise, in the cloud or as managed service

60 %

of the world's topselling companies (Fortune Global 500) are our customers



18
Offices
worldwide



30+

Years of experience





### Award winning software



## TMI - Treasury Management International awards **January 2019** Technology & Innovation Awards Winners three categories:

- 1. Best Accounts Payable (FS<sup>2</sup> Accounts Payable)
- 2. Best Accounts Receivable (FS<sup>2</sup> AutoBank)
- 3. Best project for working capital awarded to ABB (FS<sup>2</sup> AutoBank)





ABB's Group Vice President Accounting, Neil Murdey (centre), poses with the Highly Commended Corporate Recognition award for Working Capital alongside project partners Serrala who were represented by Kevin Grant. Serrala also won 2 TMI awards: Best Accounts Payable Solution and Best Accounts Receivable Solution.

# From Order-to-Cash, Procure-to-Pay, to Cash Visibility and Beyond...



#### Procure to Pay

- Supplier Evaluation
- Supplier Management/Portal
- Accounts Payable

#### Order to Cash

- Credit Management
- Cash Application
- Collections & Disputes

#### Payment Management

- Payment Processing
- Global Payment Factory
- Connectivity & Formats
- Bank Account Management
- Payment Compliance

#### Data and Document Management

- Archive Service
- Data Volume Management
- Legacy Decommissioning
- Privacy and Compliance
- Audit Readiness
- GDPR Tool



#### Cash Visibility & Treasury

- Cash Management
- Liquidity Planning
- Treasury & Risk
- In-house Banking
- Bank Relations

## FS<sup>2</sup> – Integration with SAP Written in ABAP as an SAP "Add-In"

- Highest possible integration in SAP
- Serrala's own namespace
- One centralised platform operating in real time
- Full audit trails within SAP
- Future proofed compatible from ECC 6.0 to S4/HANA
- Leverages your investment in SAP





SAP SE hereby confirms that the ABAP interface software for the product

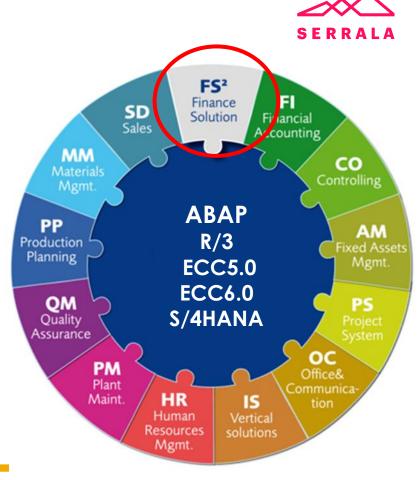
FS<sup>2</sup> 6.2.2

of the company

Serrala Group GmbH

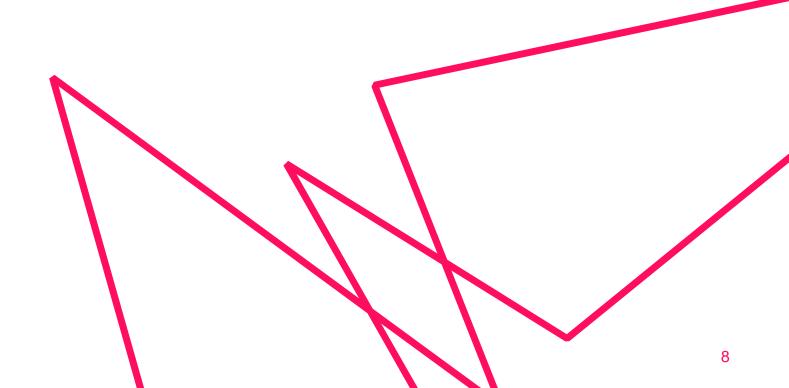
has been certified for integration with SAP S/4HANA 1709 via the SAP integration scenario ABAP Add-On Deployment for SAP S/4HANA.

This certificate confirms the technical and syntactical consistency of the Add-On in accordance with SAP certification procedures.



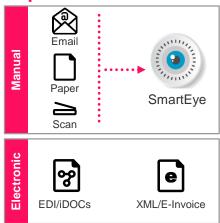


## The P2P process with Serrala

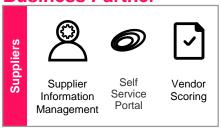




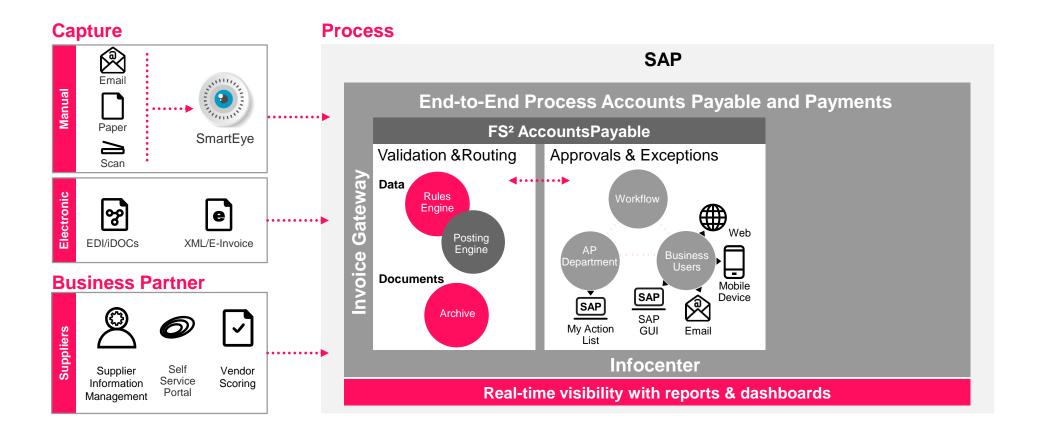
#### Capture



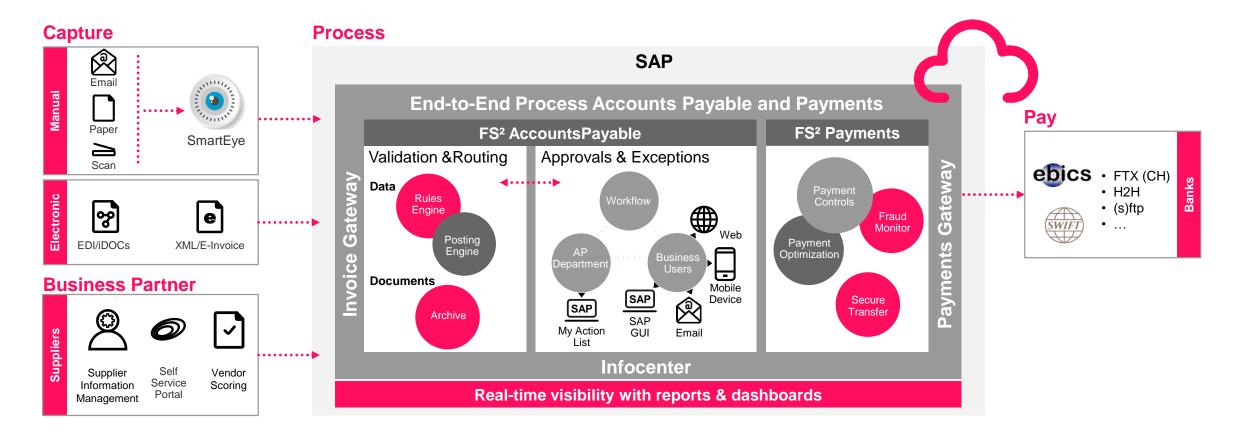
#### **Business Partner**



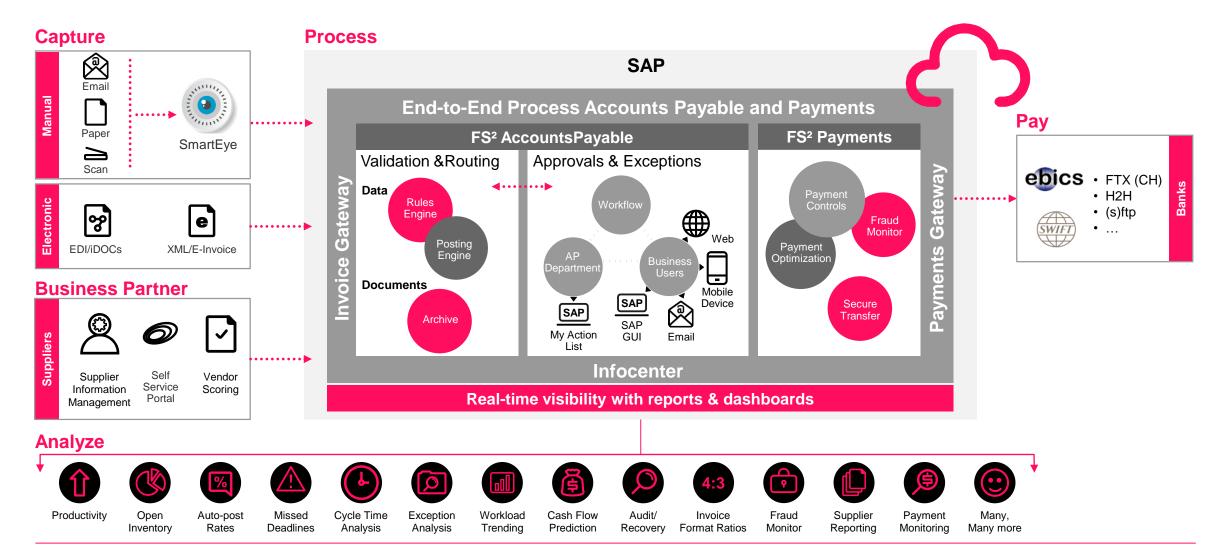












## Fraud risk areas in the P2P process



Imposter Fraud

**Phishing** 

**Fake Invoices** 

Manipulation of Payment Files

**Key-logger** 

**Bogus Suppliers** 

Password stored under keyboard

**Internal Fraud** 

Man in the middle

**Expenses Fraud** 



## Supplier Management



## Challenges for Supplier Evaluation and Management





Lack of information about supplier's health



Supplier onboarding takes too long



Need to handle many payment status enquiries

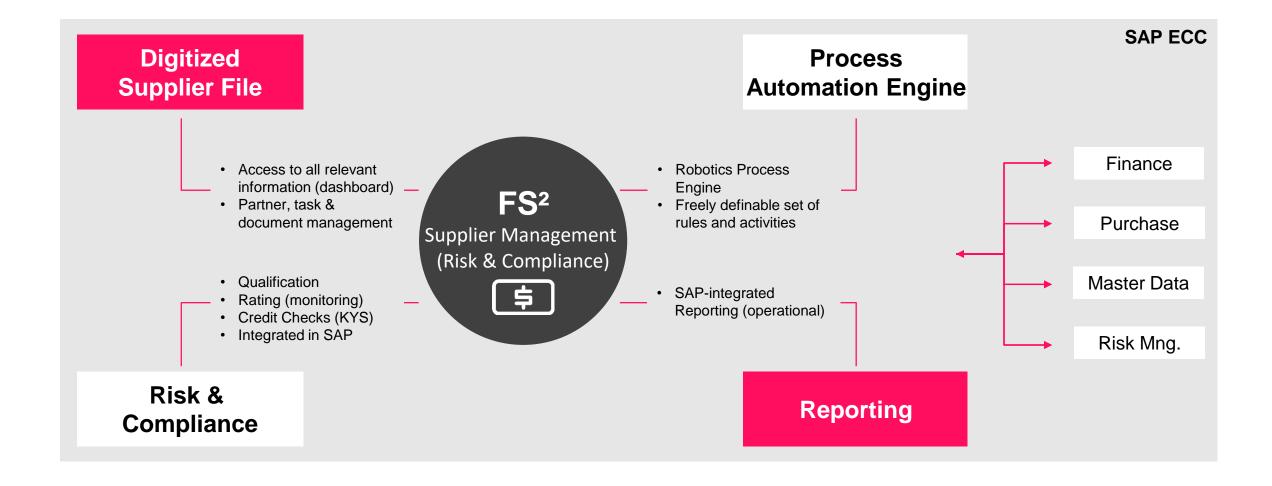


Outdated supplier master data

### Supplier Management - Onboarding

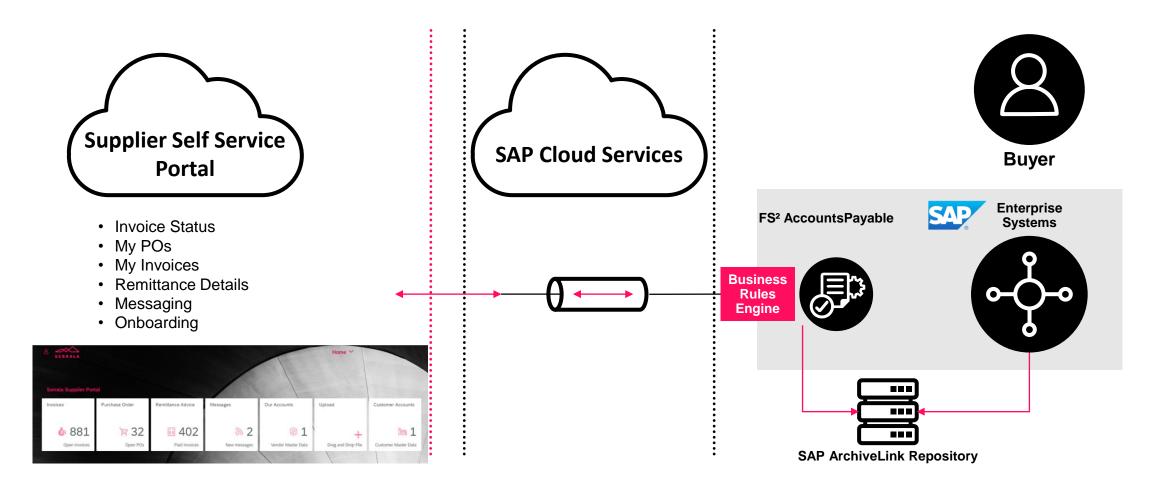


At a glance



## Supplier Management Self-Service Portal Overview

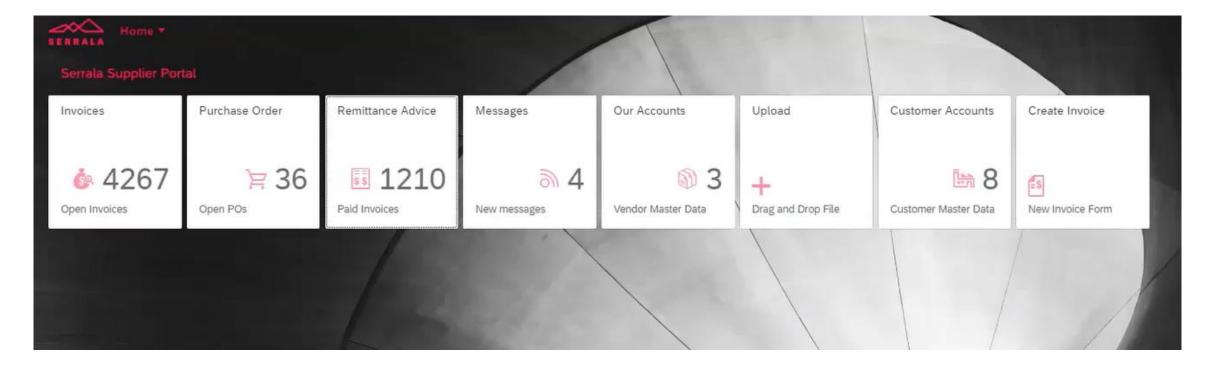




### Supplier Self-Service Portal

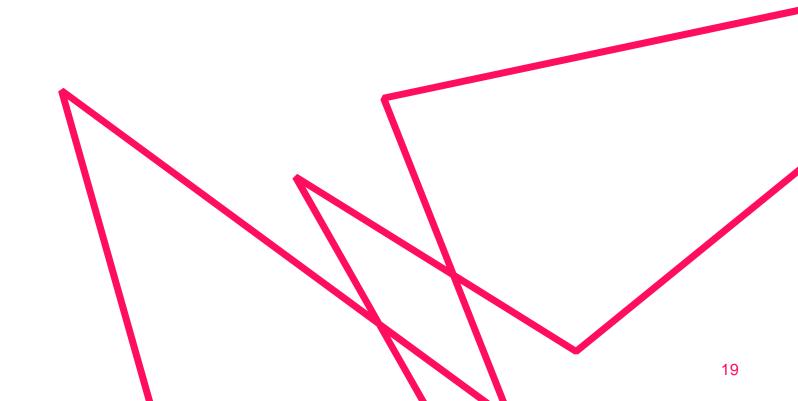


- Screen background can be tailored with your logo, colour scheme etc.
- Suppliers often prefer to use the portal to get instant information
- Reduces supplier calls into the AP dept. allowing your team to concentrate on their tasks





## FS<sup>2</sup> SmartEye



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## End-to-End process with SmartEye



#### **Import / Capturing**

Automatic capture of various incoming documents. All common formats are supported: PDF, Excel, Word, TXT, EDI, JPG, TIF, CSV, etc.

SmartEye automatically imports data via different input channels: email, scanner, drive, portal, etc.

#### **Optimisation and Conversion**

Automatic conversion of structured and unstructured data to achieve standardized output formats.

SmartEye creates a digital fingerprint for documents.

#### **Automated learning**

Manual training is not necessary because SmartEye learns automatically from processed documents and constantly expands the database of digital fingerprints.







Automatic import of data (structured and unstructured)





Automated format conversion via digital fingerprint



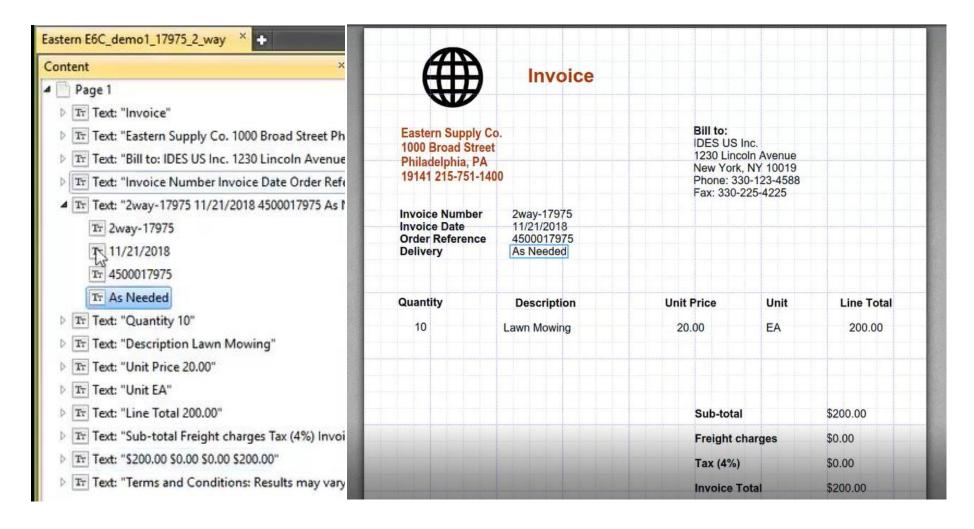


**Machine Learning** 

### FS<sup>2</sup> SmartEye

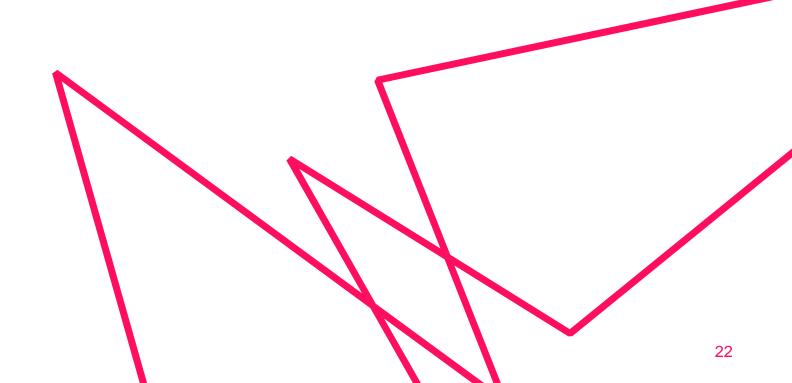
## Reads electronic documents digitally



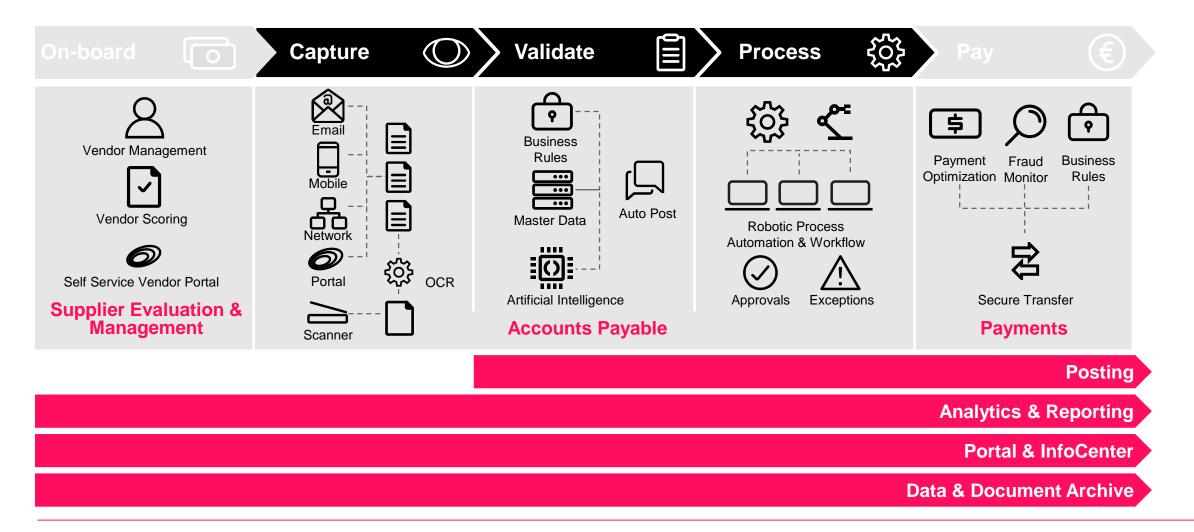




## FS<sup>2</sup> Accounts Payable



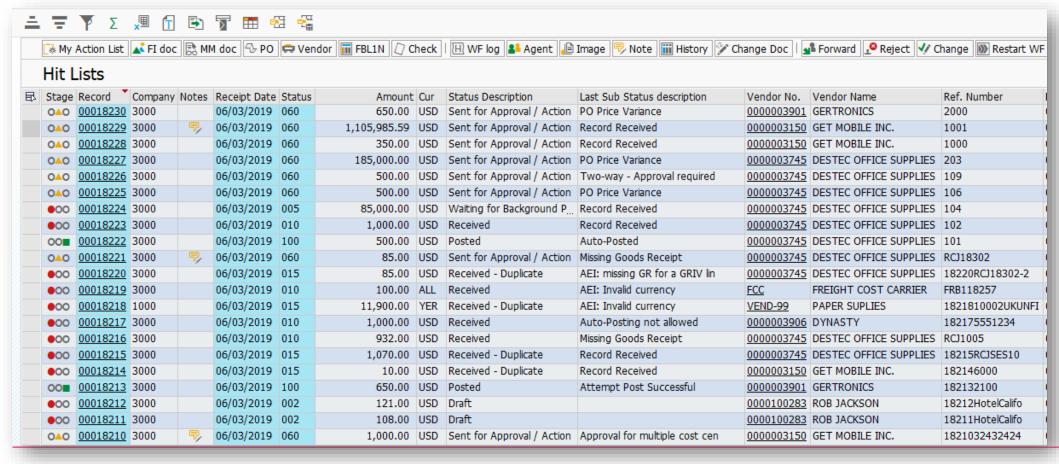




# FS<sup>2</sup> AccountsPayable InfoCenter Invoice Processing and Approvals

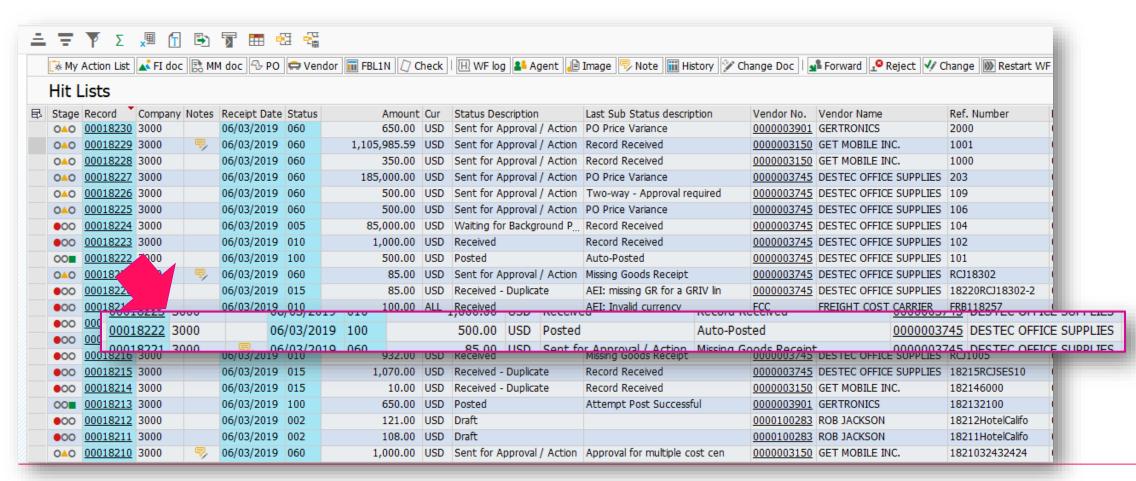


The InfoCenter provides a complete overview of invoice processing. Posted and paid invoices are displayed using a dedicated status.



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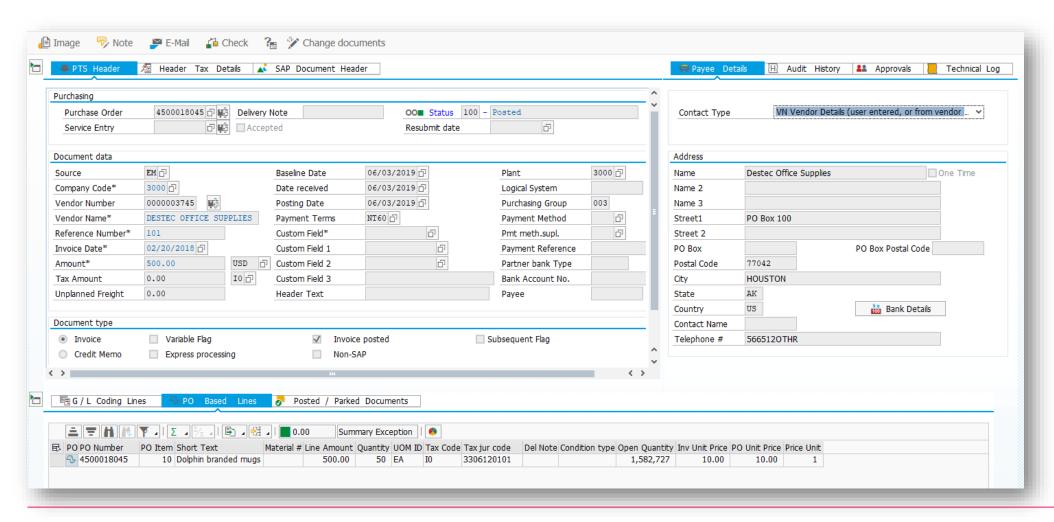




1-Jul-19 FS<sup>2</sup> AccountsPayable 25

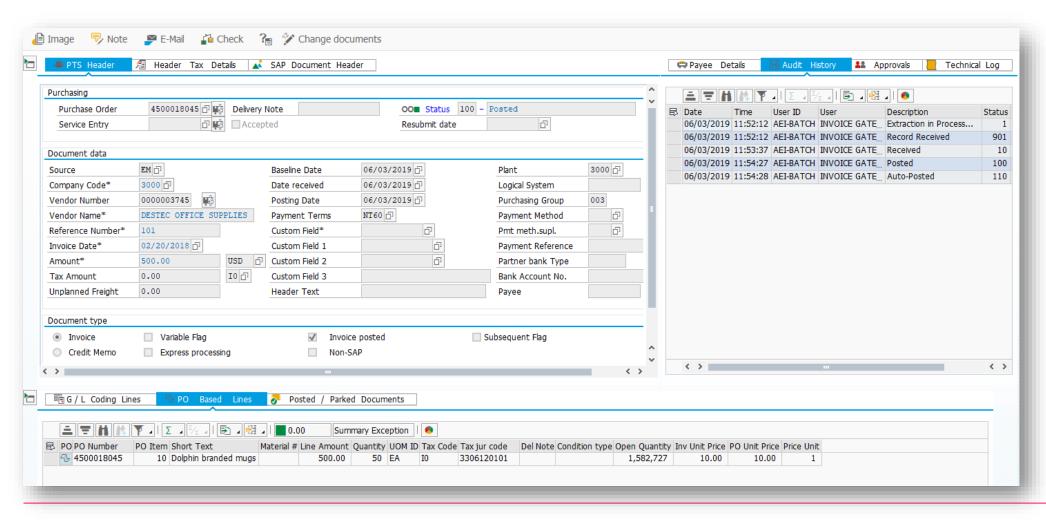
## **Invoice Processing and Approvals**





## **Invoice Processing and Approvals**

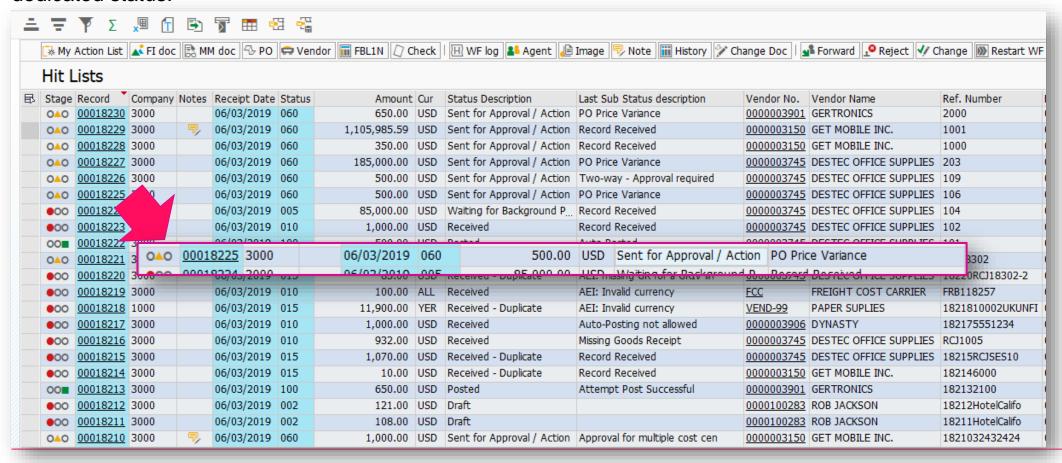




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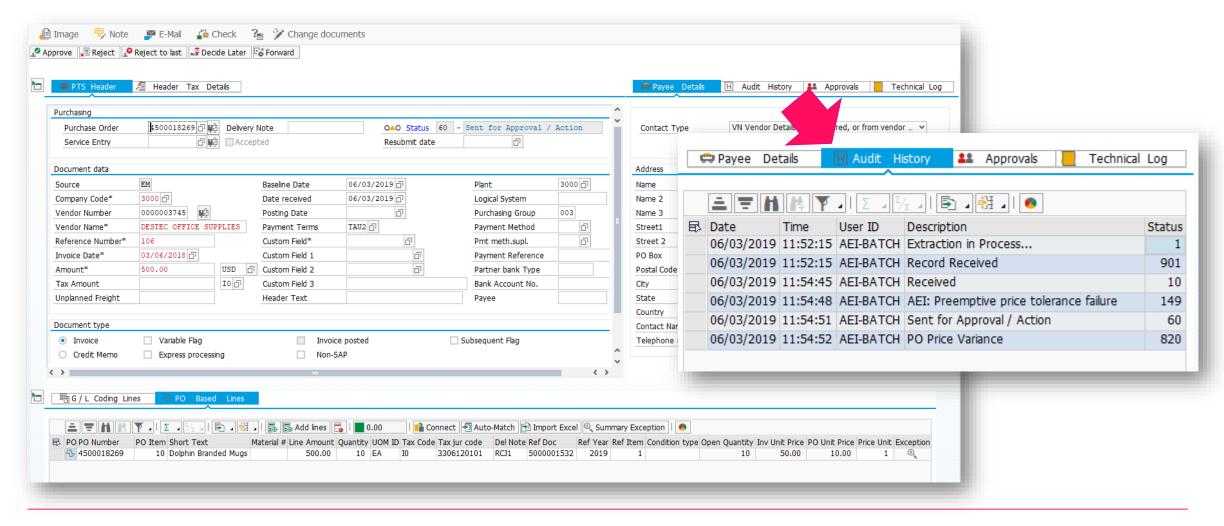


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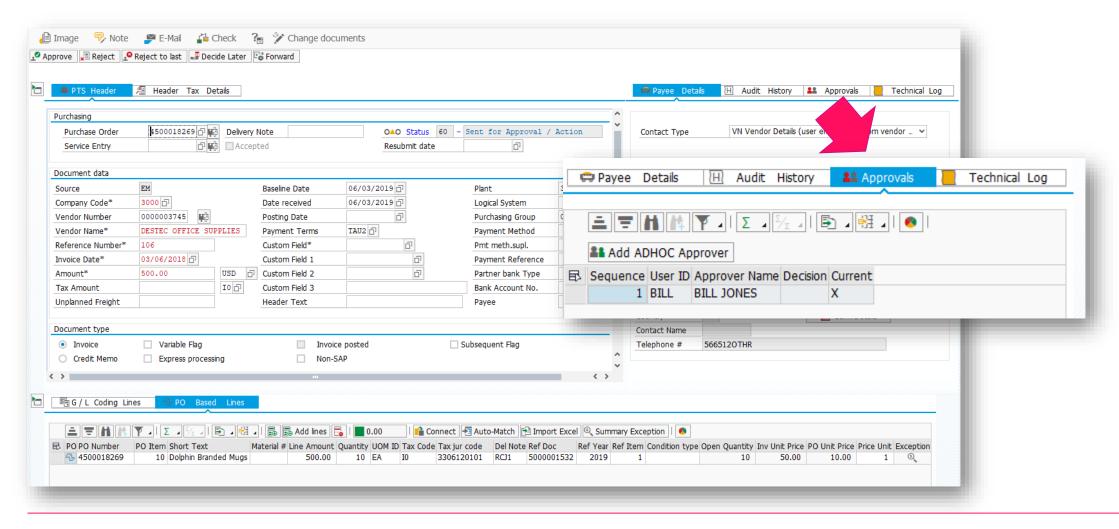
## **Invoice Processing and Approvals**





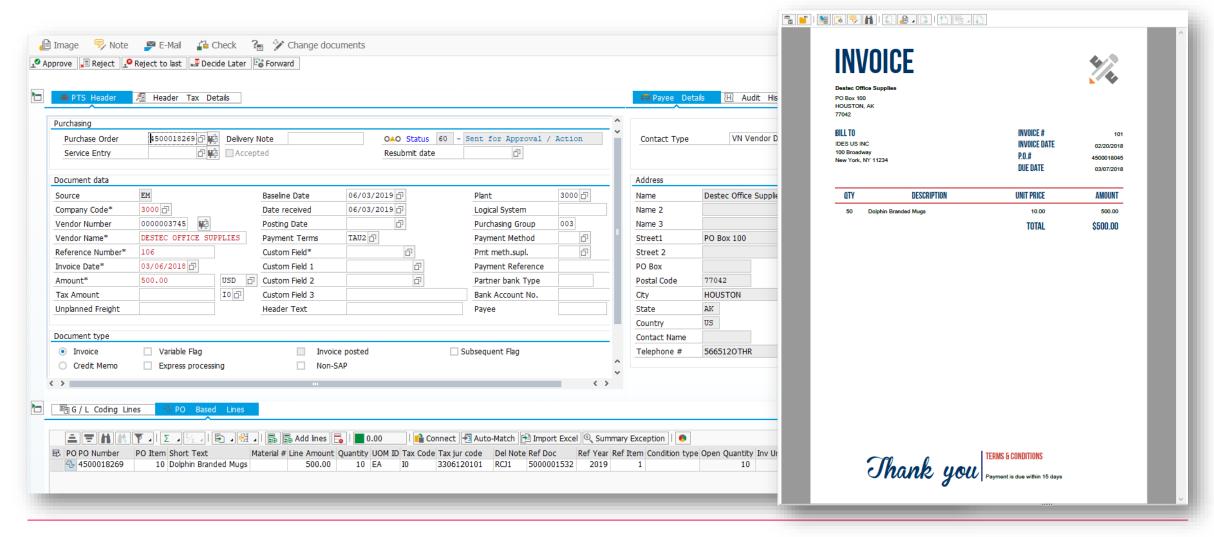
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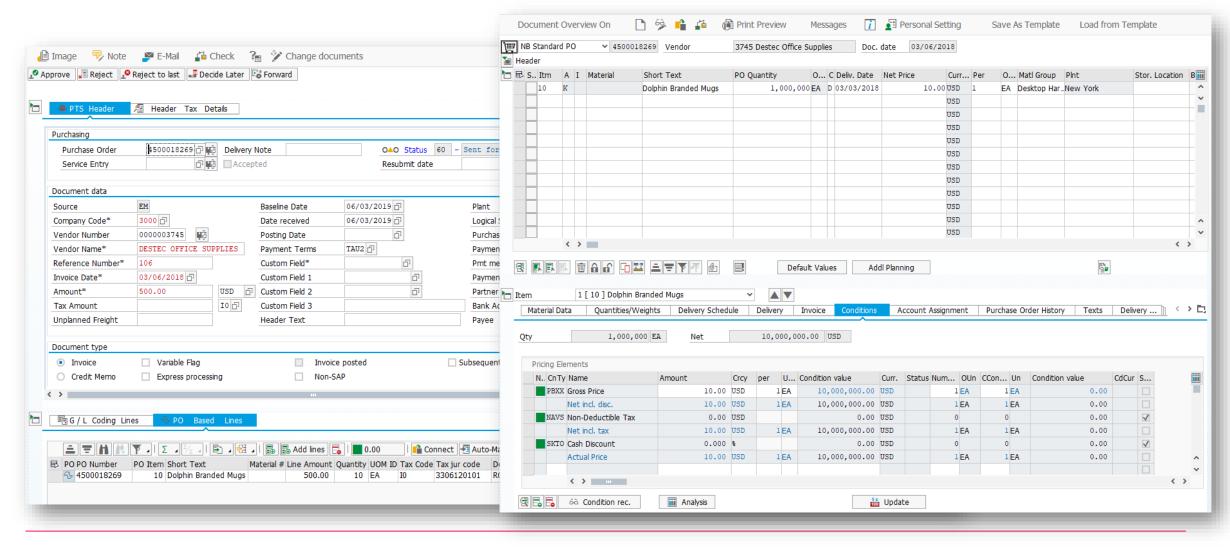
## **Invoice Processing and Approvals**





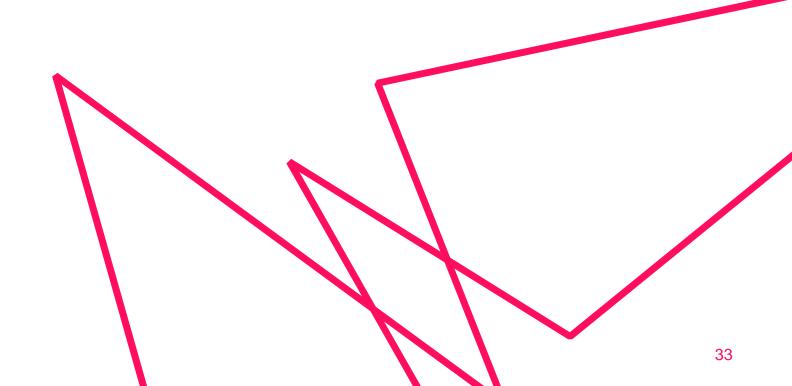
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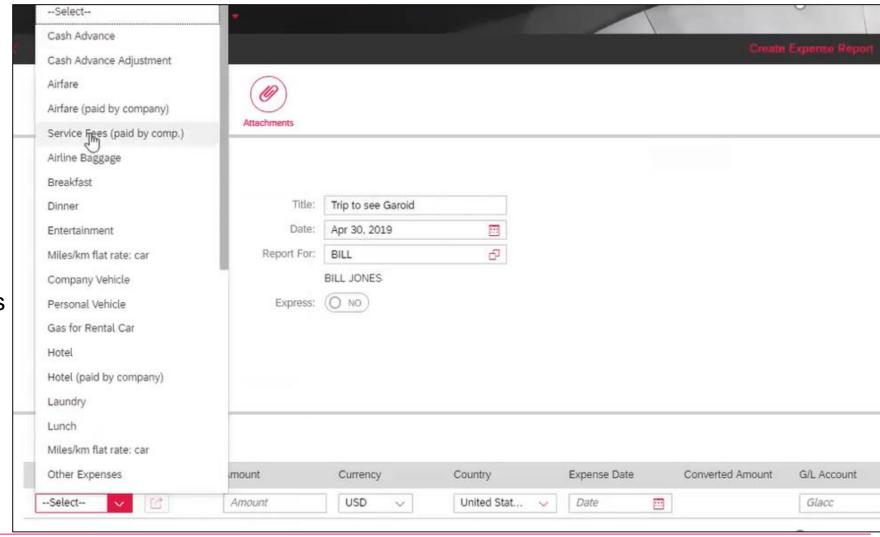
## Expenses Management



## **Expenses Management**



- Import company credit card data
- Capture receipts
- Coding for finance automated by category
- Add in comments
- Then the expense claim is routed through for approvals





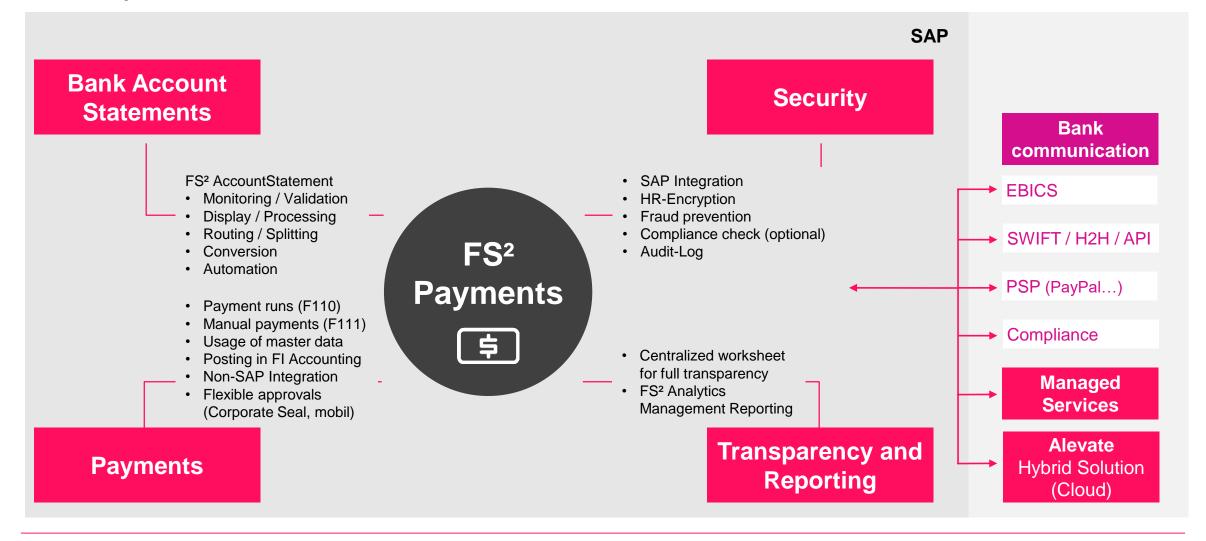
## FS<sup>2</sup> Payment Management



## SAP-integrated Payment Solution

## FS<sup>2</sup> Payments – At a Glance

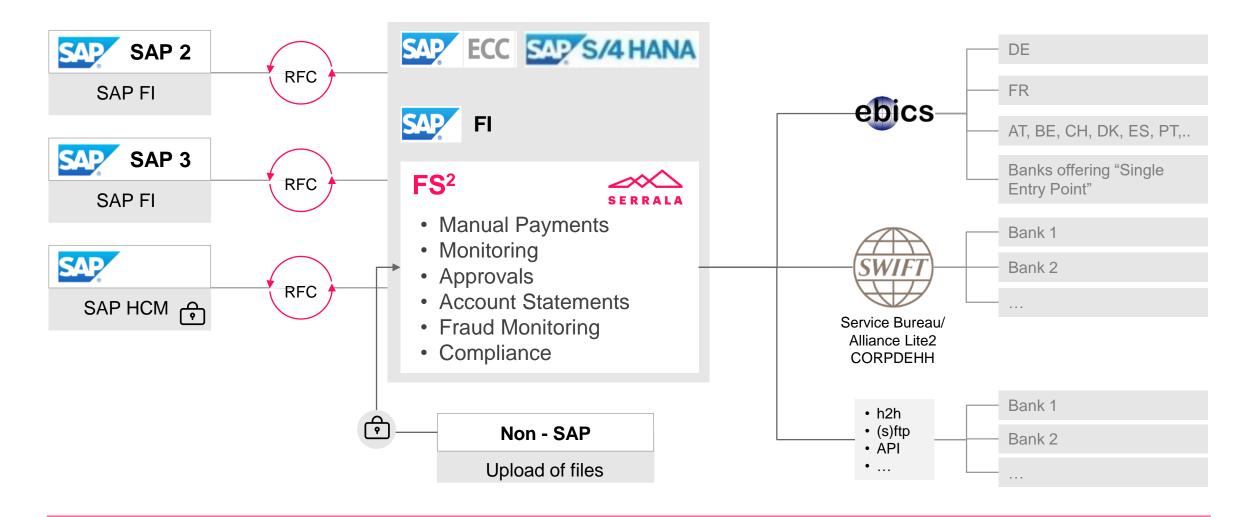




# SAP-integrated Payment Solution

# FS<sup>2</sup> Payments

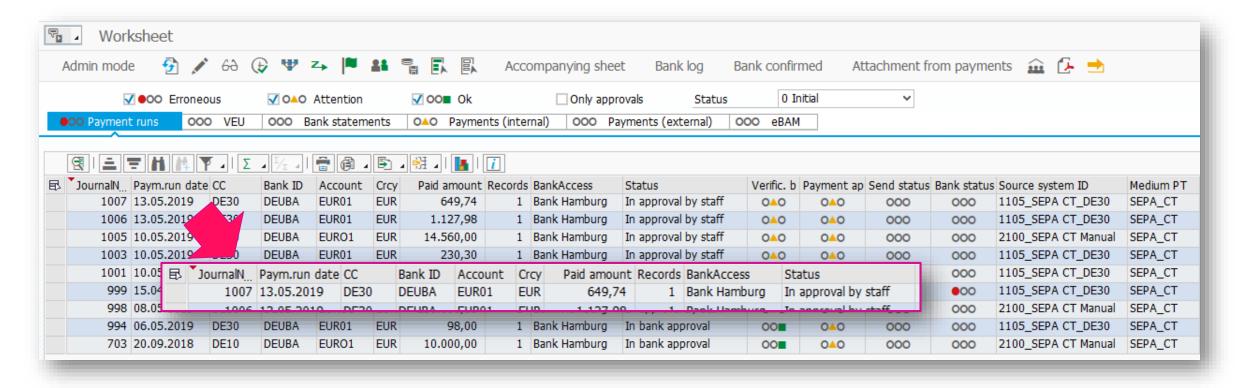




# FS<sup>2</sup> Payments Worksheet

# SERRALA

# Overview of SAP Payment Runs and Approvals

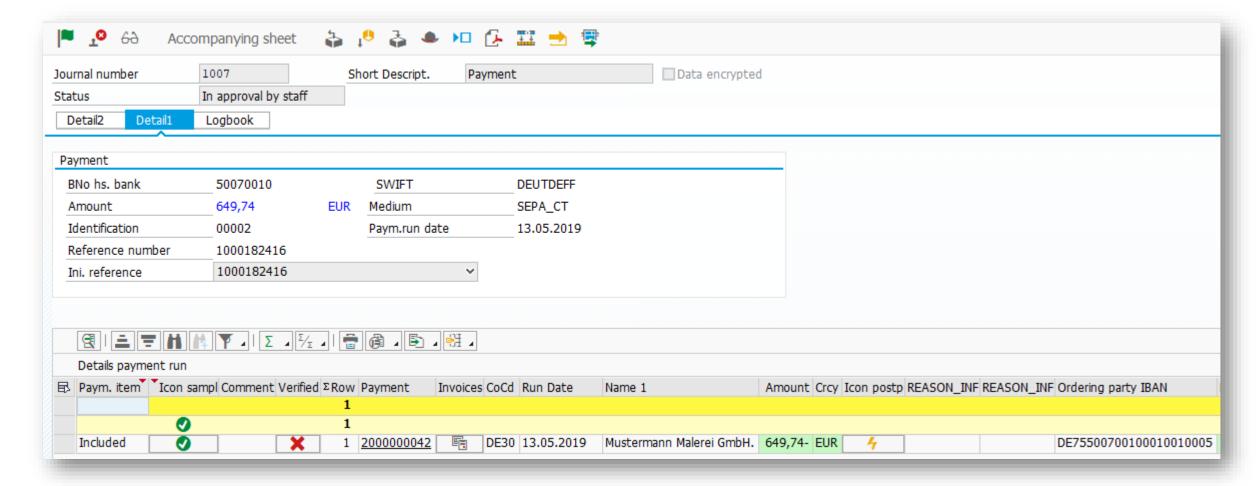


During the approval it is possible to drill-down to the details of the payment run to validate the transactions.

# FS<sup>2</sup> Payments Worksheet

# Detail of F110 Payment Run

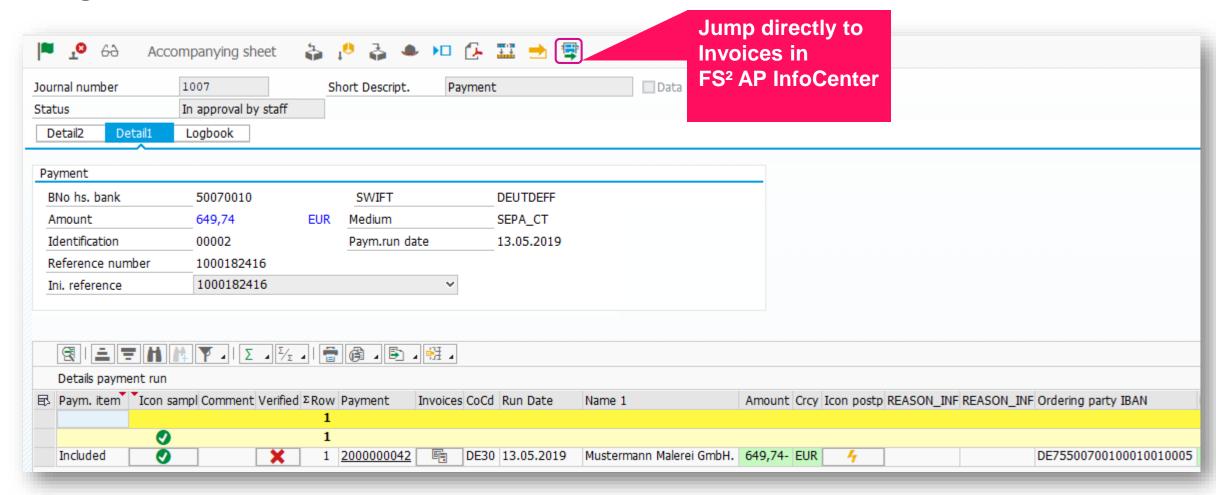




# FS<sup>2</sup> Payments Worksheet

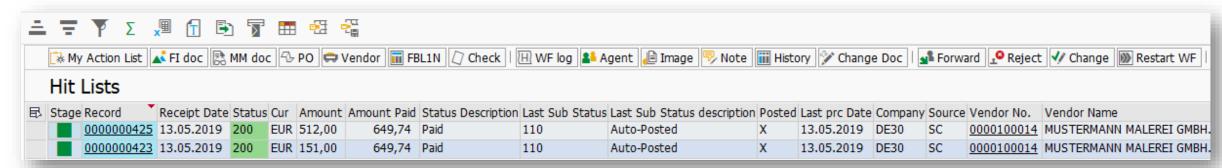
# Integration with FS<sup>2</sup> AP





# FS<sup>2</sup> Payments Worksheet Integration with FS<sup>2</sup> AP



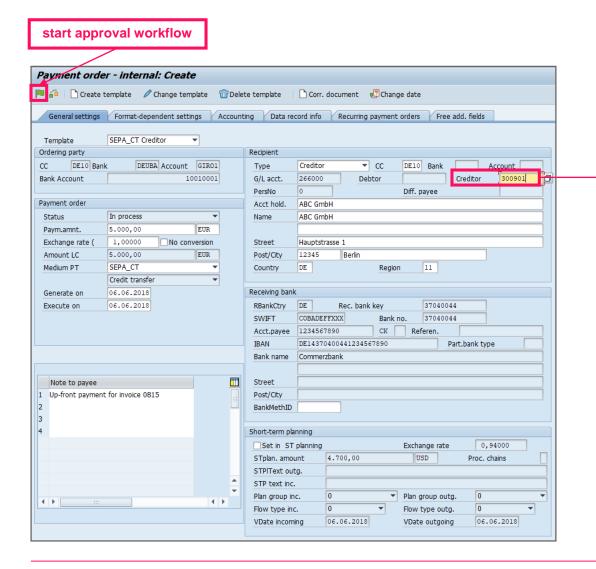


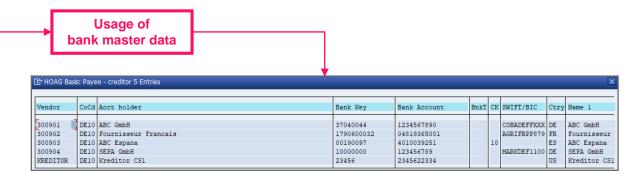
The FS<sup>2</sup> AP InfoCenter shows the underlying invoices for the transaction in the F110 payment run (in this case they are paid with a 2% discount).

During the approval of payments it is possible to view the entire process from receiving of the invoice to the approval and tansferring to the bank.

# **Manual Payments**





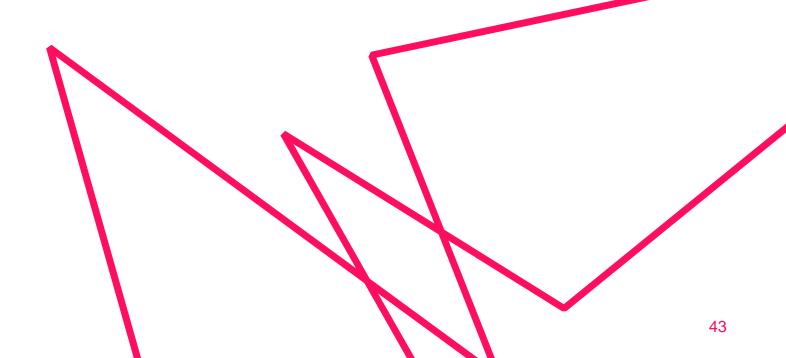


#### **Key Facts**

- ONE SINGLE input mask for all manual payments
- Usage of templates
- Usage of vendor bank master data
- · Posting of payment in SAP FI
- Recurring payments
- Attach documents
- Extensive existing formats for domestic and international payments, e.g. ISO 20022 (SEPA, CGI), MT101
- Use of the SAP "Payment Medium Workbench"



# Fraud prevention measures in FS<sup>2</sup> Payment Management



### Fraud Monitor – Fraud Check Criteria & Scoring



Depending on the company, fraud risks and types differ.

For this reason, the Fraud Monitor provides a list of criteria, from which you can individually select which characteristics are to be checked for payments.

For each criteria, you specify an individual weighting – a scoring.

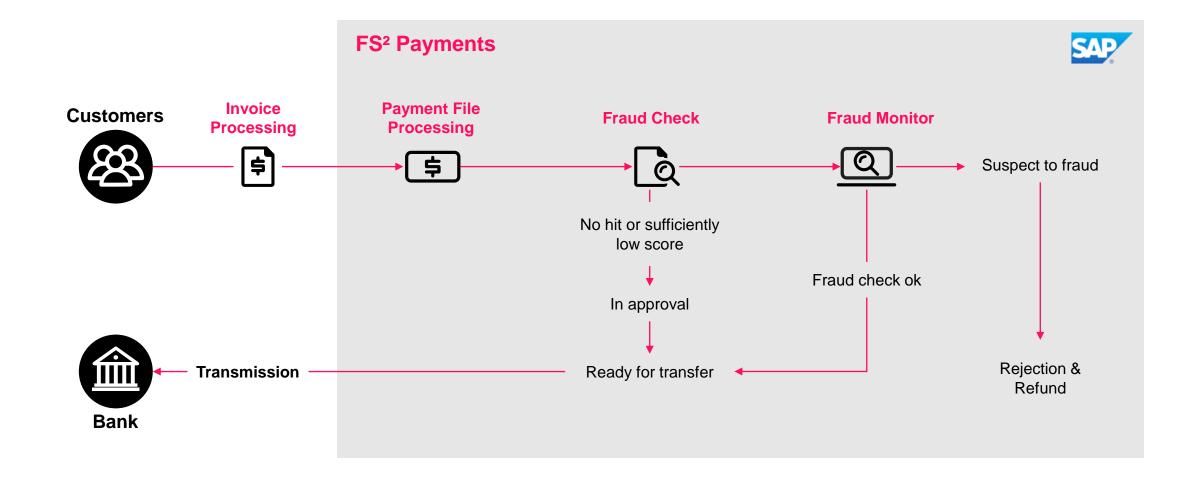
#### These include the following criterias

- Payments are fractionally below specific amount limits
- Payments with high round figures
- Payments to same account with different recipients
- Same amount to same recipient in a short period
- Payments with high amount or number in a file
- Many payments with low amounts
- Recipient bank country differs from recipient country
- Check last change of SAP master data

- Check recipient country
- Check recipient bank country
- Invoices posted outside of FS<sup>2</sup>
   Accounts Payable
- Invoice without approval
- Invoices created in FS<sup>2</sup> Accounts Payable and SAP
- General criteria 1 customer with option to define own flexible criteria
- General criteria 2
- General criteria N

#### Fraud Check on Transaction Data





### Embargo, Sanction, Compliance



#### Most important Instrument: KYC & KYS, THIRD PARTIES

The requirement is to know the "opposite", or to be able to estimate correctly.

#### **Main Aspects:**

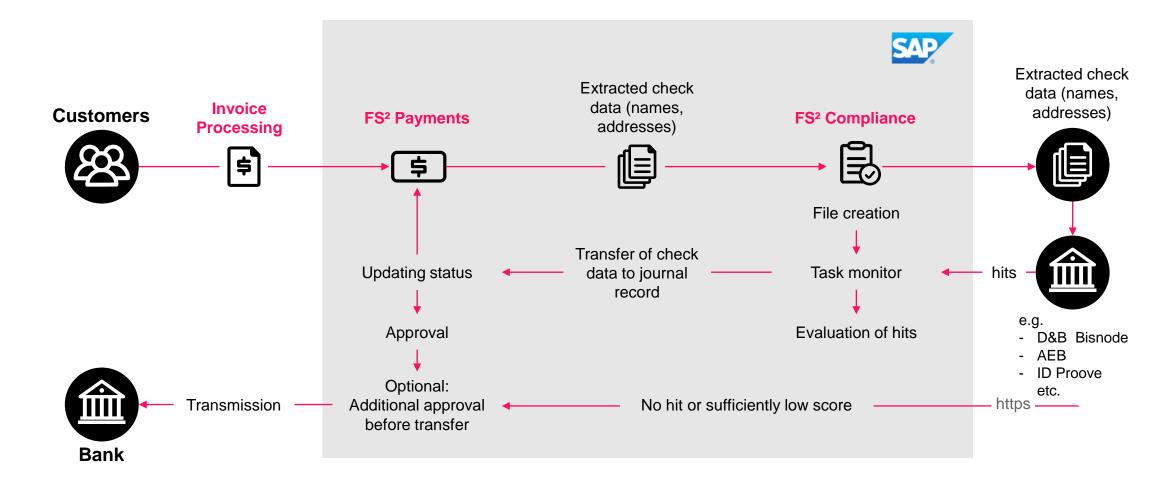
- Identification of partner company (DUNS number or identification number)
- Name, address, data for register entry, communication data
- · Economic activity and main activity field
- Decision-makers (PEP), capital owners / audit economically-entitled persons
- Core financial data as well as number of employees for an economic initial assessment
- Check the company and the decision-makers against the sanctions list
- Country risk, as well as examining the country against sanctions

#### Requirements for automatic screening

- Illustration of a compliance scorecard in the system
- · Verification of payments in varying formats
- Flexible list management, must be customizable, by choosing certain package for specific examinations or for certain business sectors, countries etc.
- Full review of relevant lists: OFAC, Factiva, Info4C, PEP, Accuity, KYC, HMT and country specific lists.
   Many vendors offer packages to the relevant lists anyway
- Own black lists must be able to be stored and editable
- · Automatic, daily validation of the lists
- Changes Scorecard / Policy and simulation must be possible / monitoring

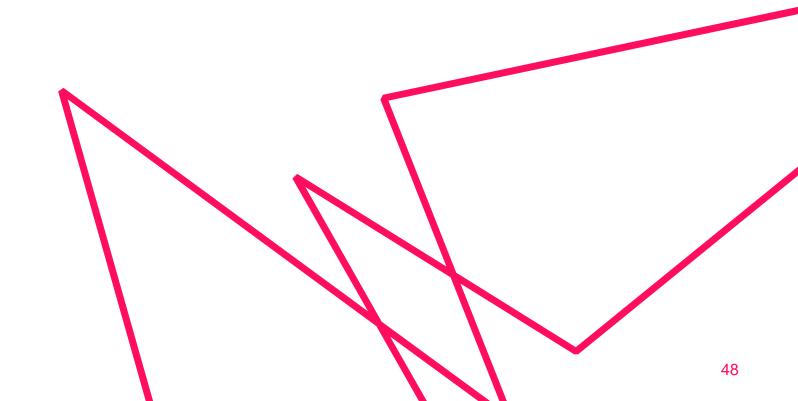
# Embargo, Sanction, Compliance Screening with FS<sup>2</sup> Compliance





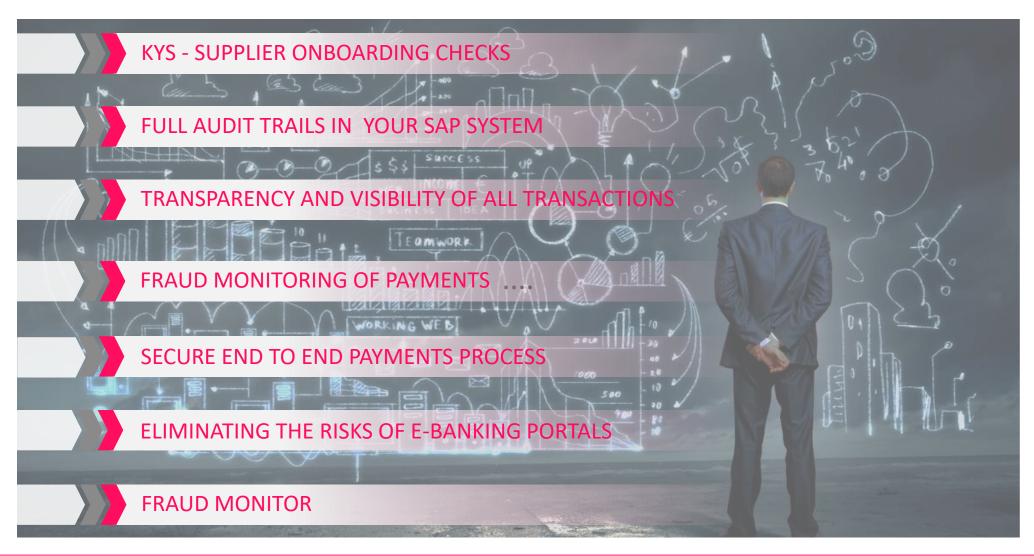


# Why Serrala?



# Serrala's P2P solutions helps prevent fraud through:





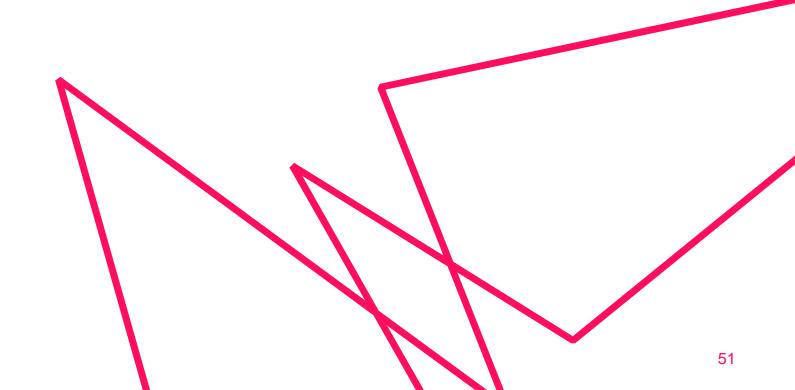
# Serrala's P2P solutions bring these key benefits:







# Q&A





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