

# Serrala

### **Proactive Credit Management in SAP**



## 18 June 2019

## Your Serrala Team

 $\boldsymbol{\Sigma}$ 





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Who are Serrala?



Credit Management

Demo & Q&A

## Key Facts about Serrala



# 650+

People focussing on O2C, P2P, Payments, Cash/Treasury as well as Data&Document Management



Customers globally, either SAP, SAP-integrated, multi-ERP, on-premise, in the cloud or as managed service 60%

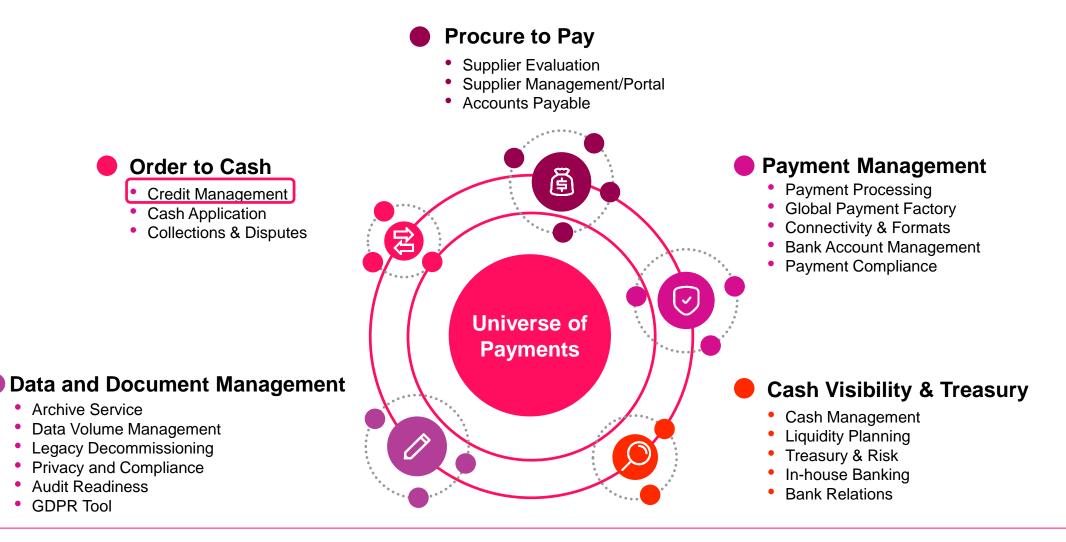
of the world's topselling companies (Fortune Global 500) are our customers





# From Order-to-Cash, Procure-to-Pay, to Cash Visibility and Beyond...







Who are Serrala?

Unique Technology and key differentiators

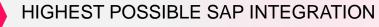
Credit Management

Demo & Q&A

## Serrala's Unique Integration with SAP









SERRALA'S OWN NAME SPACE



ONE CENTRALIZED PLATFORM OPERATING ON REAL-TIME DATA



FULL AUDIT TRAILS WITHIN SAP



LEVERAGED YOUR INVESTMENT IN SAP

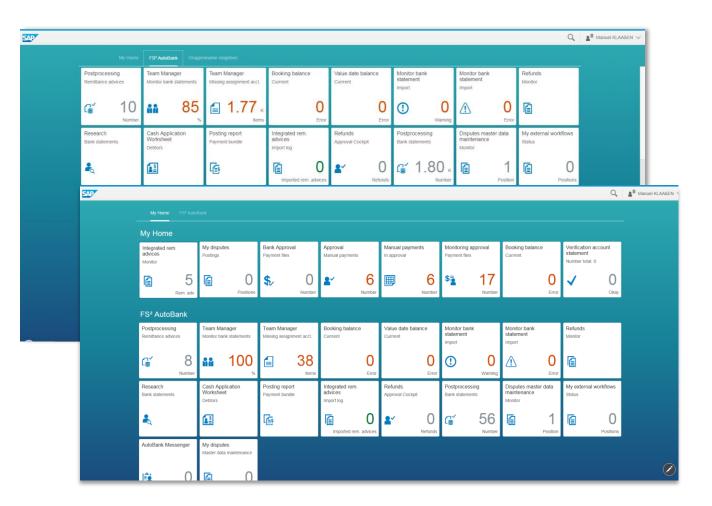


FUTURE PROOF, COMPATIBLE WITH SAP ECC6 TO S/4 HANA

	<b>Certificate</b> SAP INTEGRATION CERTIFICATION
	SAP SE hereby confirms that the ABAP interface software for the product
	FS <sup>2</sup> 6.2.2
	of the company
	Serrala Group GmbH
	has been certified for integration with SAP S/4HANA 1709 via the SAP integration scenario ABAP Add-On Deployment for SAP S/4HANA.
	This certificate confirms the technical and syntactical consistency of the Add-On in accordance with SAP certification procedures.
✓       ✓       ✓	
Favorites     SAP Menu     SAP R     Favorites     SAP R     For	
• 🔤 FS • 🔤 FS • 📴 FS	A AccountStatement <sup>2</sup> AutoBank Credit Management Dispute & Collections Accounts Payable 2
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<ul> <li>FS<sup>2</sup> O.</li> <li>FS</li> <li>FS</li> <li>FS</li> </ul>	<sup>2</sup> MasterData <sup>2</sup> AccountStatement
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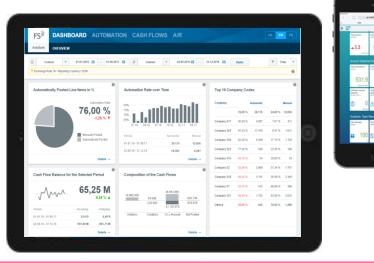
## Safe investment – Serrala FS<sup>2</sup> Solutions are S/4HANA compatible











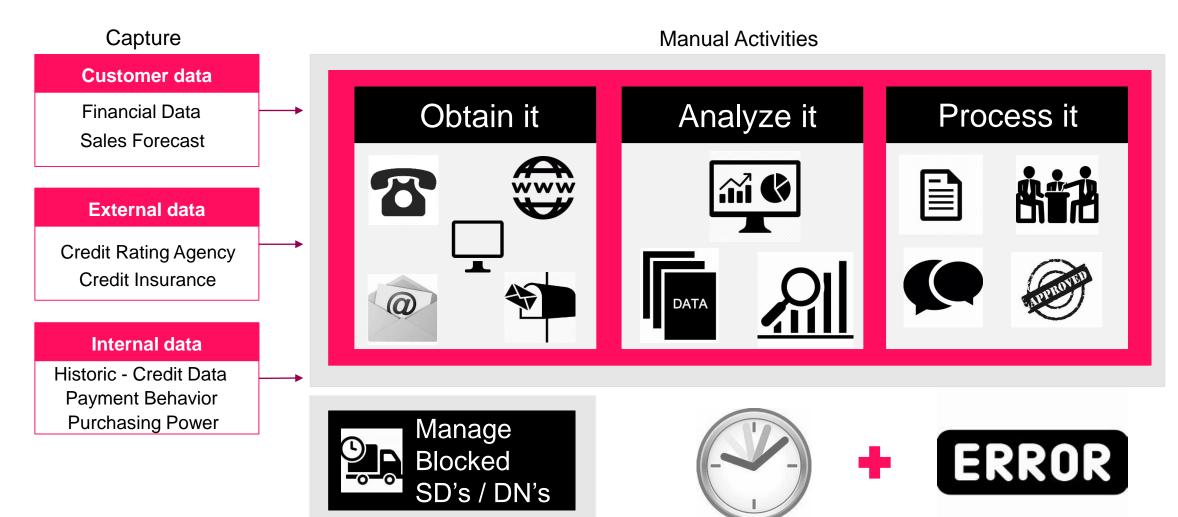


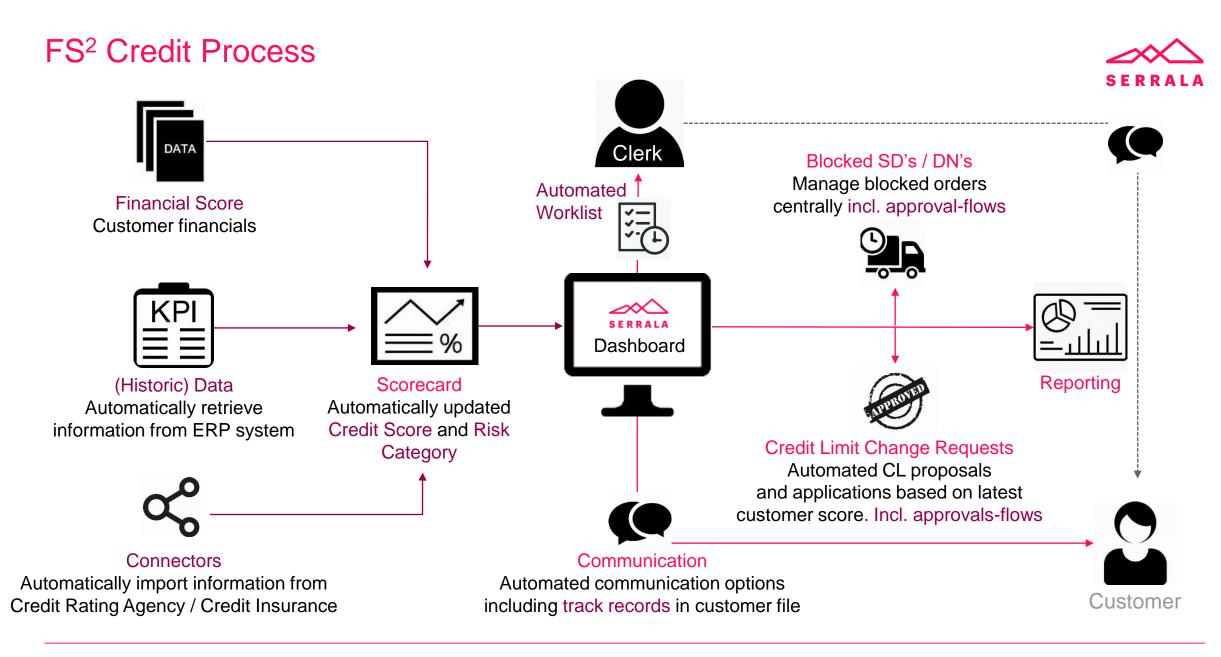
Unique
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Who are Serrala?

## Credit Process Manual / Semi automated







## FS<sup>2</sup> Credit - Scorecard Methodology



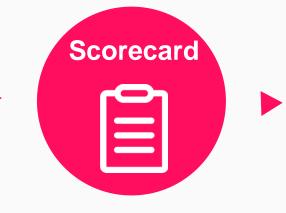
#### Calculation Rules

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- Serrala key figure determination on the basis of the credit policy and best practice calculation characteristics
- Flexible customizing
- Extendable without modifications

#### External Data

- Credit Insurances: (Euler Hermes, Coface, Atradius, Prisma, Cesce, R+V)
  - External Business Information like Bureau van Dijk



# Follow-Up activities

- Risk assessment
- SD credit check
- Reporting
- Notifications

#### **Internal Data**

- Payment experiences
- Financial status
- Customer master-data
- Sales information

Determination:

- Credit Master Credit limit
- History

Update

Risk class

Creditworthiness index

## FS<sup>2</sup> Credit Connectors

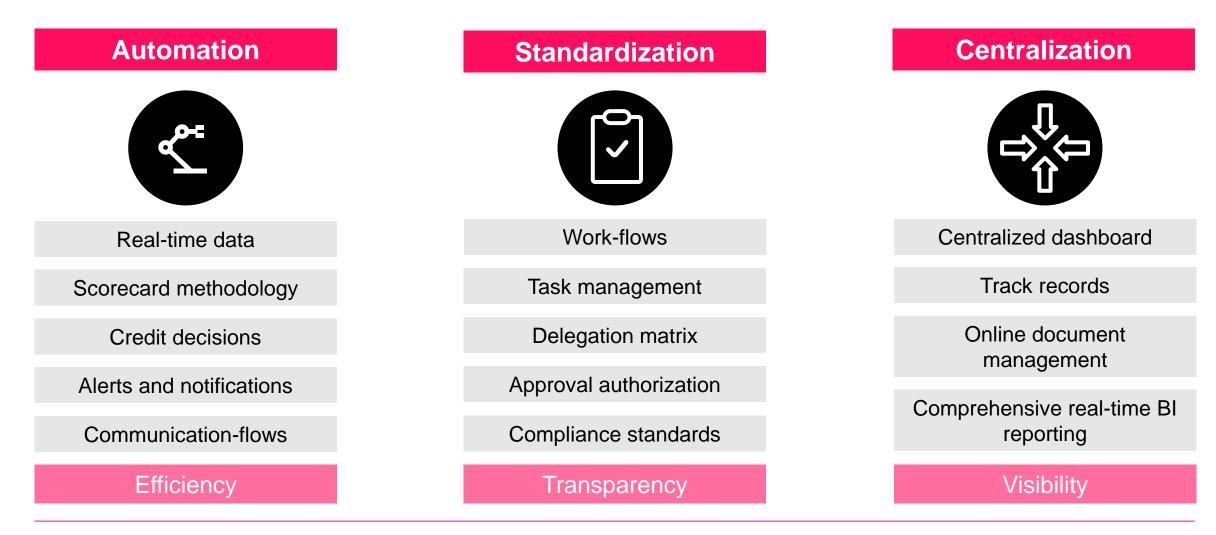






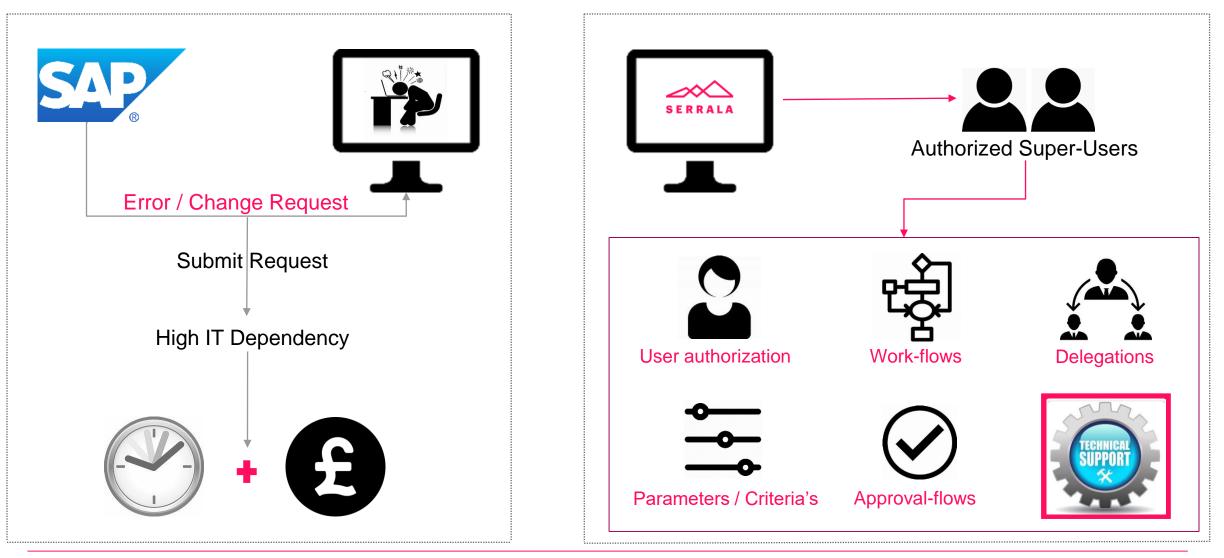
## FS<sup>2</sup> Credit Process Structure





## FS<sup>2</sup> Solutions reduce IT dependencies







Who are Serrala?

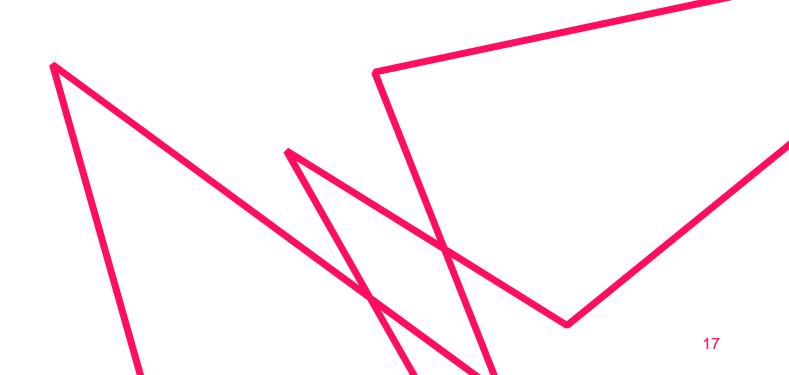


## Credit Management

## Demo & Q&A

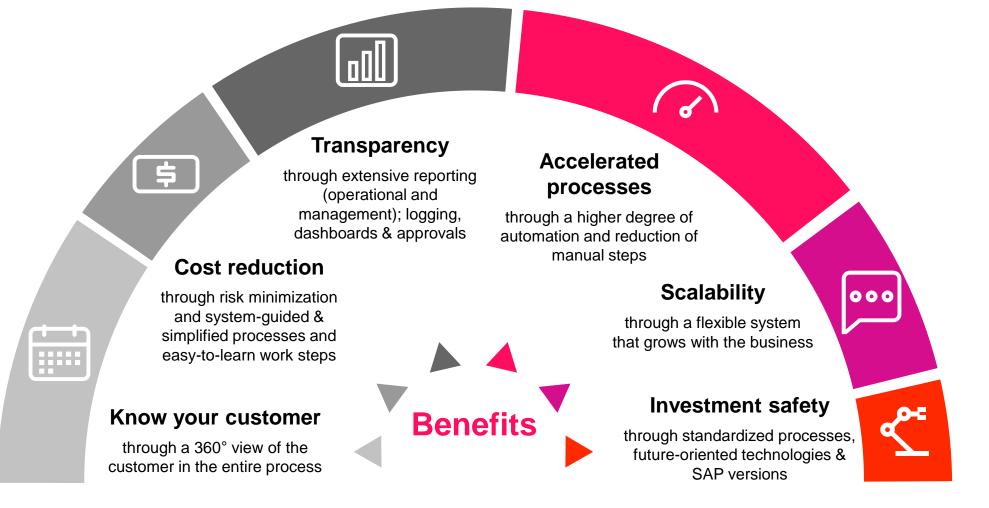






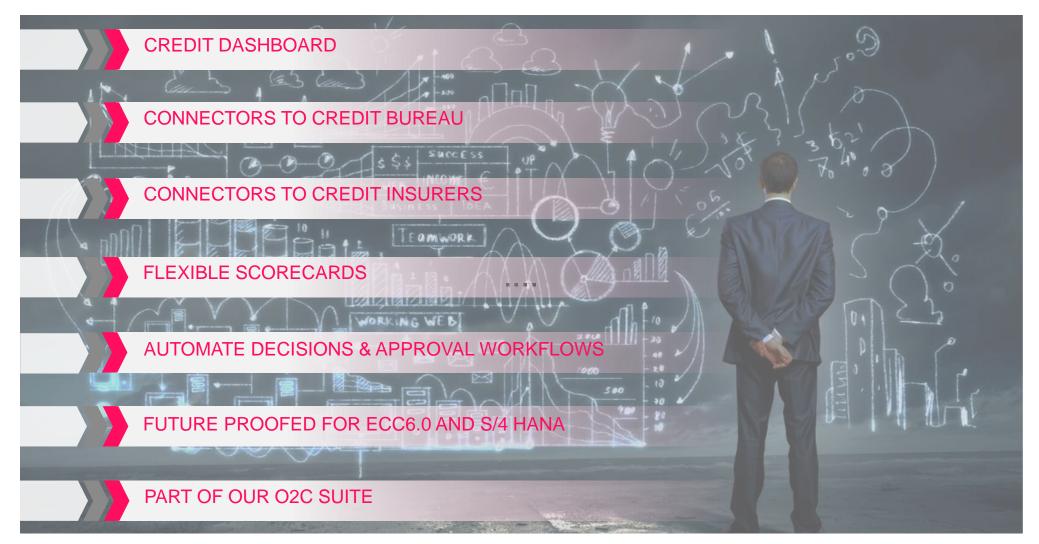
## FS<sup>2</sup> Credit Management - Summary





## Serrala's Credit Management solution gives you:





## Analysis Workshop, a next step?



- On-site Business Analysis of your current processes
- Review of the IT environment
- Time effort, results and risks of current processes
- Description of recommended solution
- Benefits of Serrala's FS2 solution offering
- Implementation Budget
- Project implementation estimations

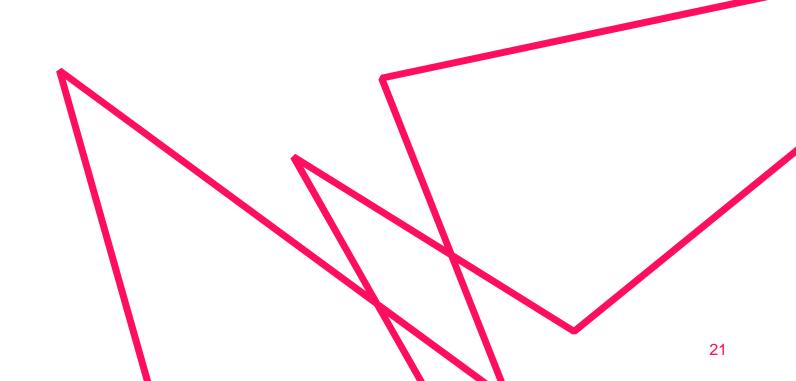
Delivered through...

- Comprehensive Questionnaire
- 2 days on-site analysis
- Documentation
- Management presentation
- Reliable findings and results

UKISUG SPECIAL OFFER Usually £3,000 For workshops arranged before the end of July 2019 FREE Workshop - cover travel costs only



# Q & A



# Thank ... for your attention and the interest in our solutions. YOU





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