

Serrala

Proactive Credit Management in SAP



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Your Serrala Team

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Who are Serrala?



Credit Management

Demo & Q&A

Key Facts about Serrala



650+

People focussing on O2C, P2P, Payments, Cash/Treasury as well as Data&Document Management



Customers globally, either SAP, SAP-integrated, multi-ERP, on-premise, in the cloud or as managed service 60%

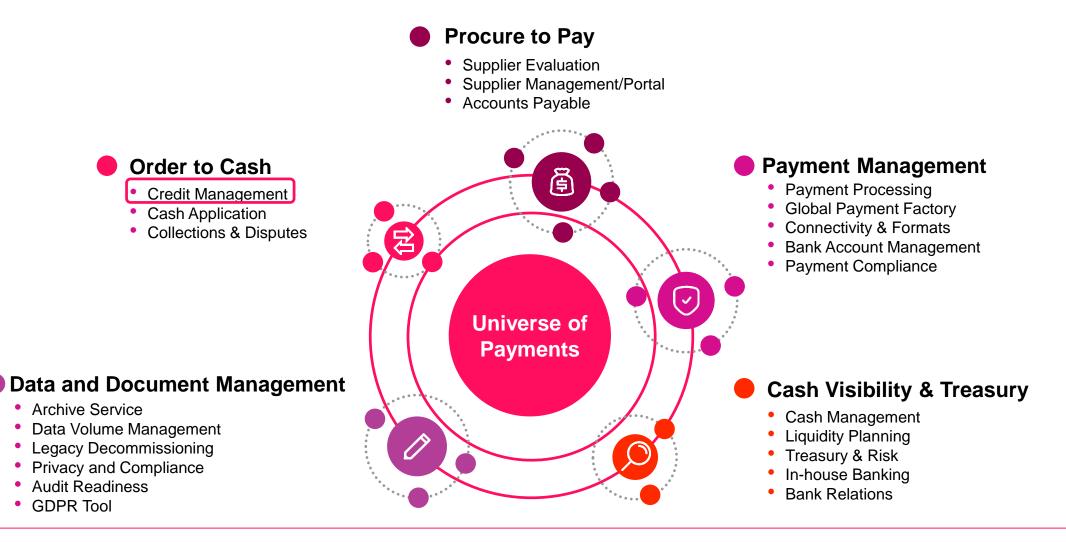
of the world's topselling companies (Fortune Global 500) are our customers





From Order-to-Cash, Procure-to-Pay, to Cash Visibility and Beyond...







Who are Serrala?

Unique Technology and key differentiators

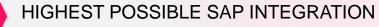
Credit Management

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Serrala's Unique Integration with SAP









SERRALA'S OWN NAME SPACE



ONE CENTRALIZED PLATFORM OPERATING ON REAL-TIME DATA



FULL AUDIT TRAILS WITHIN SAP



LEVERAGED YOUR INVESTMENT IN SAP

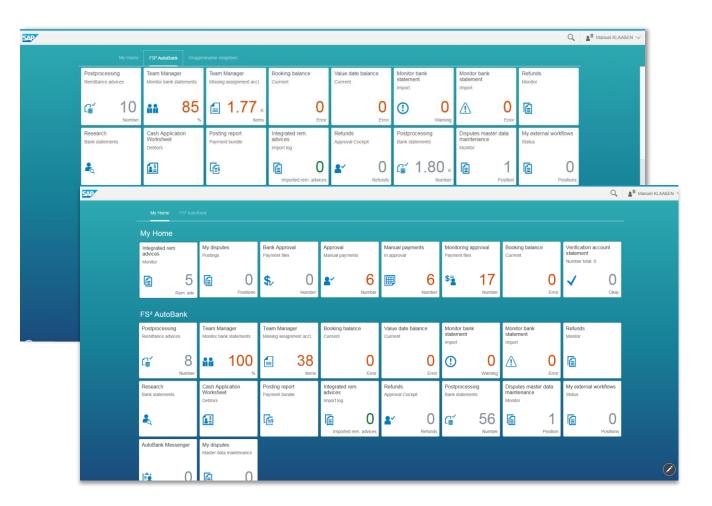


FUTURE PROOF, COMPATIBLE WITH SAP ECC6 TO S/4 HANA

	Certificate SAP INTEGRATION CERTIFICATION
	SAP SE hereby confirms that the ABAP interface software for the product
	FS ² 6.2.2
	of the company
	Serrala Group GmbH
	has been certified for integration with SAP S/4HANA 1709 via the SAP integration scenario ABAP Add-On Deployment for SAP S/4HANA.
	This certificate confirms the technical and syntactical consistency of the Add-On in accordance with SAP certification procedures.
✓ ✓ ✓	
Favorites SAP Menu SAP R Favorites SAP R For	
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Safe investment – Serrala FS² Solutions are S/4HANA compatible











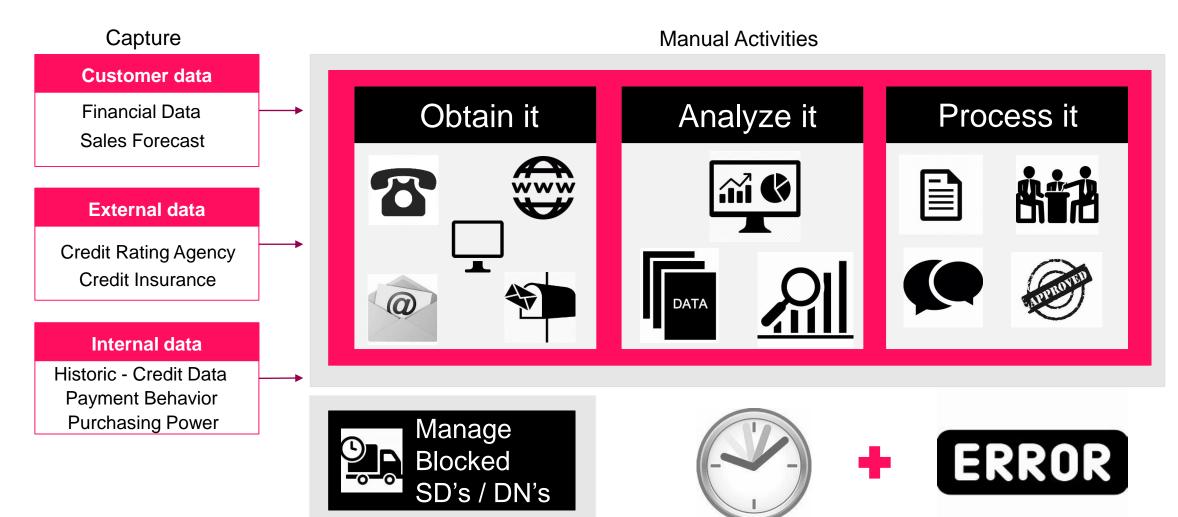


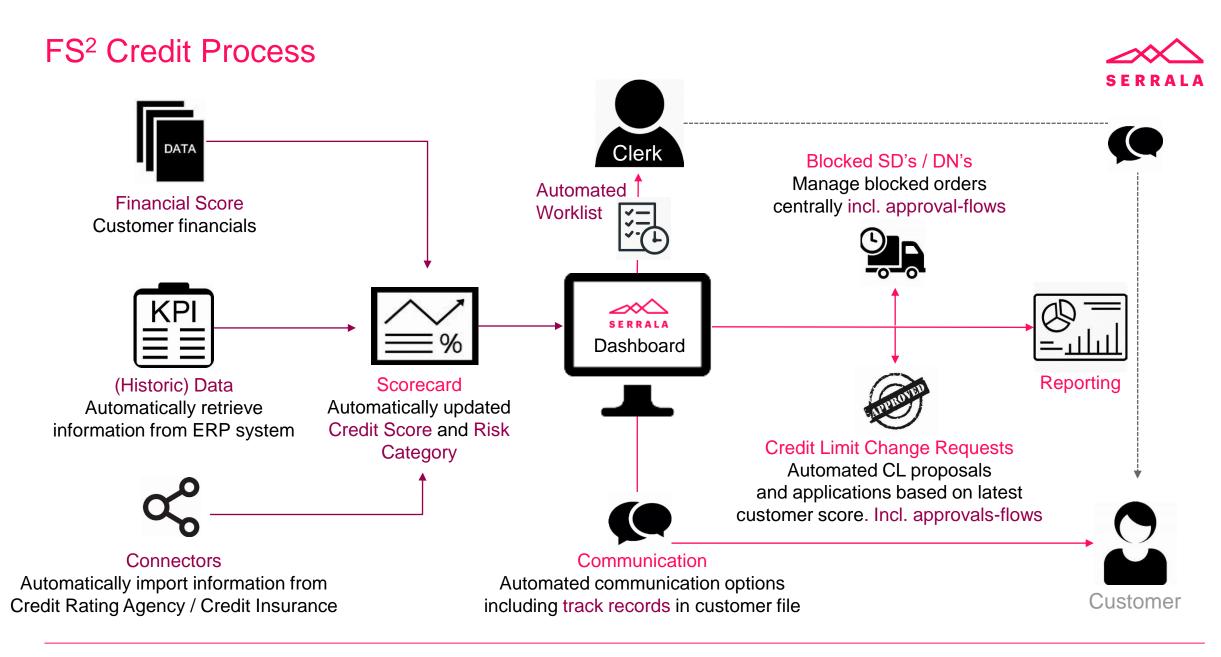
Unique
 Technology and key
 differentiators
 Credit
 Management

Who are Serrala?

Credit Process Manual / Semi automated







FS² Credit - Scorecard Methodology



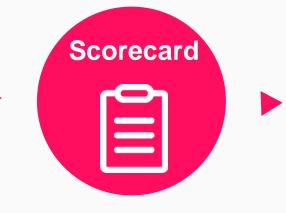
Calculation Rules

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- Serrala key figure determination on the basis of the credit policy and best practice calculation characteristics
- Flexible customizing
- Extendable without modifications

External Data

- Credit Insurances: (Euler Hermes, Coface, Atradius, Prisma, Cesce, R+V)
 - External Business Information like Bureau van Dijk



Follow-Up activities

- Risk assessment
- SD credit check
- Reporting
- Notifications

Internal Data

- Payment experiences
- Financial status
- Customer master-data
- Sales information

Determination:

- Credit Master Credit limit
- History

Update

Risk class

Creditworthiness index

FS² Credit Connectors

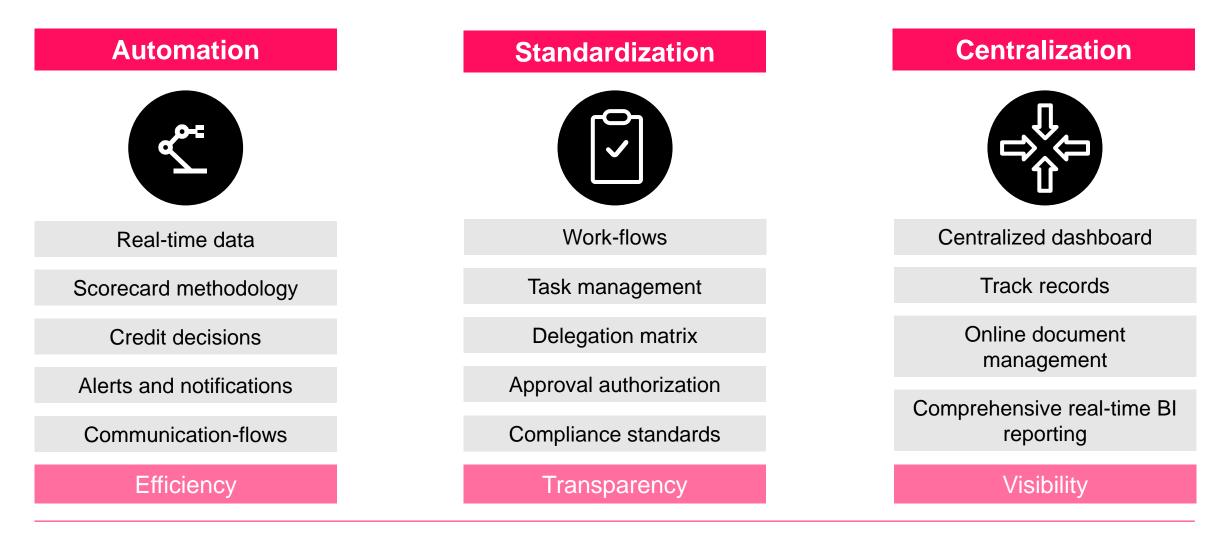






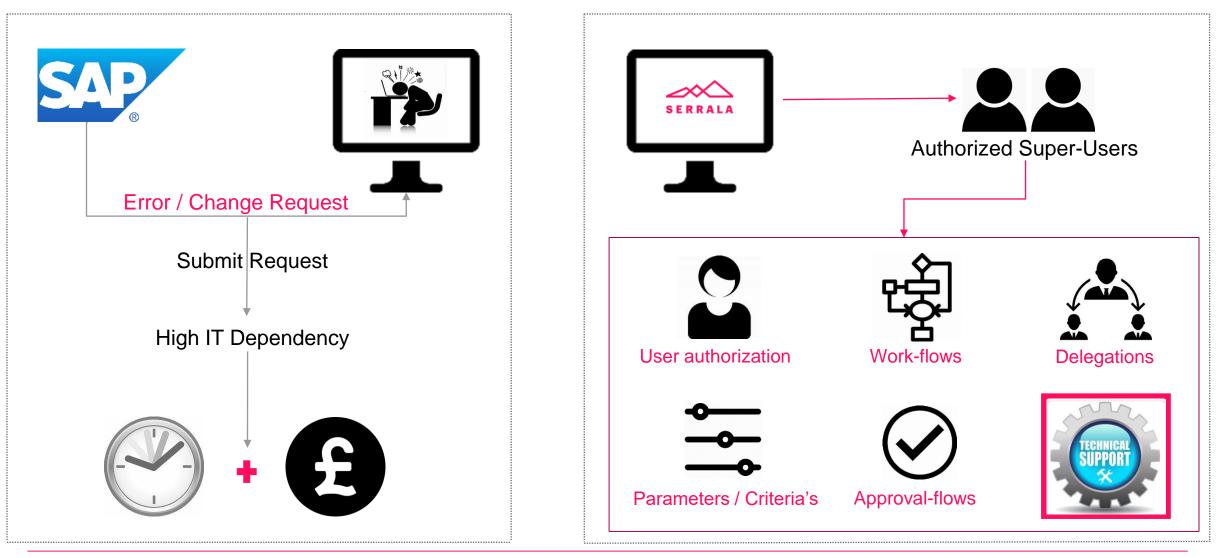
FS² Credit Process Structure





FS² Solutions reduce IT dependencies







Who are Serrala?

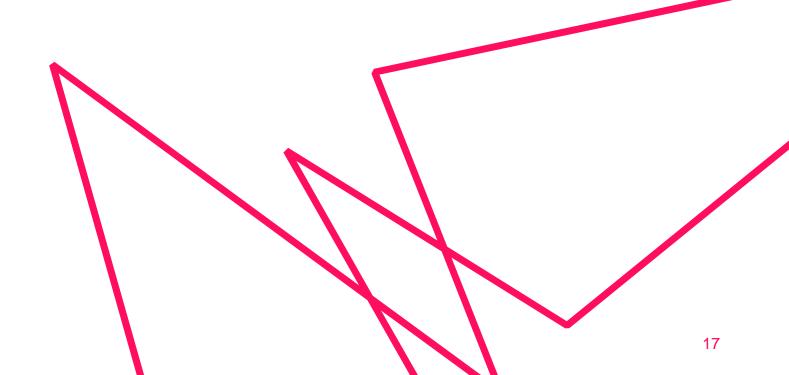


Credit Management

Demo & Q&A

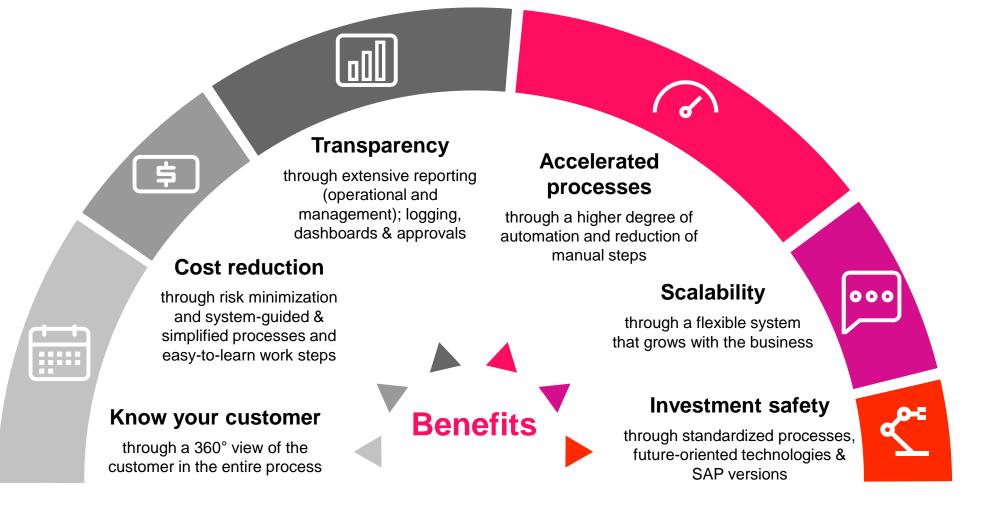






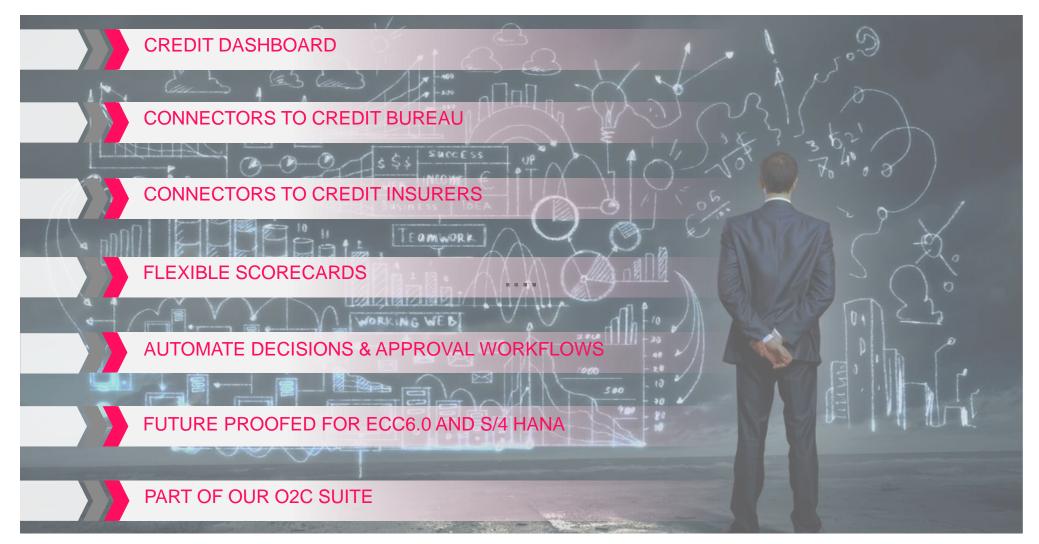
FS² Credit Management - Summary





Serrala's Credit Management solution gives you:





Analysis Workshop, a next step?



- On-site Business Analysis of your current processes
- Review of the IT environment
- Time effort, results and risks of current processes
- Description of recommended solution
- Benefits of Serrala's FS2 solution offering
- Implementation Budget
- Project implementation estimations

Delivered through...

- Comprehensive Questionnaire
- 2 days on-site analysis
- Documentation
- Management presentation
- Reliable findings and results

UKISUG SPECIAL OFFER Usually £3,000 For workshops arranged before the end of July 2019 FREE Workshop - cover travel costs only



Q & A



Thank ... for your attention and the interest in our solutions. YOU





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