

Serrala

Proactive Credit Management in SAP



18 June 2019

Your Serrala Team

 $\boldsymbol{\Sigma}$





Richard Hammons

Senior Account Executive +44 7788 564722 r.hammons@serrala.com



Eva van der Grijn

Solution Architect for Credit Management +49 172 454 3498 e.vandergrijn@serrala.com



Who are Serrala?



Credit Management

Demo & Q&A

Key Facts about Serrala



650+

People focussing on O2C, P2P, Payments, Cash/Treasury as well as Data&Document Management



Customers globally, either SAP, SAP-integrated, multi-ERP, on-premise, in the cloud or as managed service 60%

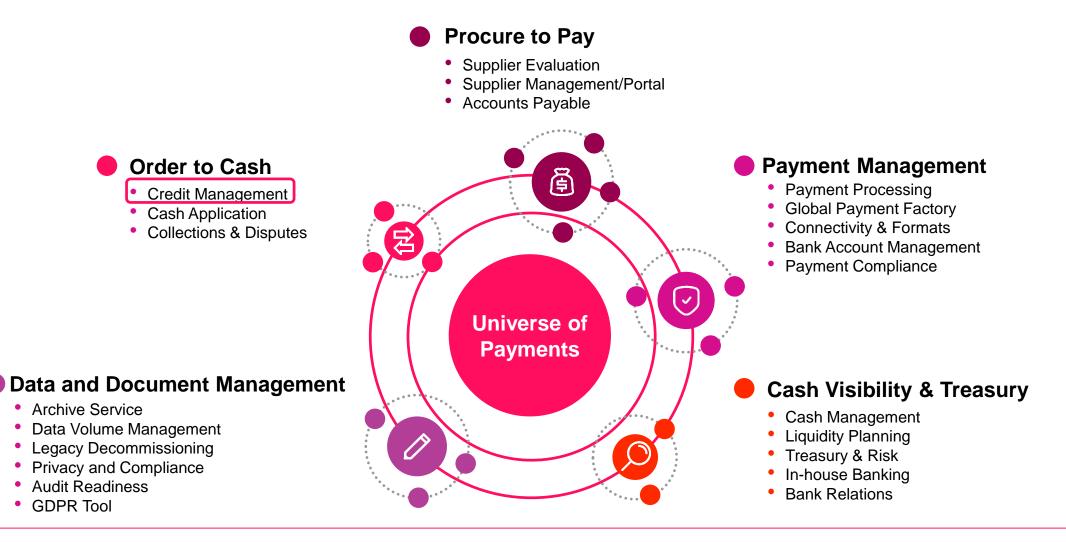
of the world's topselling companies (Fortune Global 500) are our customers





From Order-to-Cash, Procure-to-Pay, to Cash Visibility and Beyond...







Who are Serrala?

Unique Technology and key differentiators

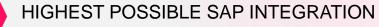
Credit Management

Demo & Q&A

Serrala's Unique Integration with SAP









SERRALA'S OWN NAME SPACE



ONE CENTRALIZED PLATFORM OPERATING ON REAL-TIME DATA



FULL AUDIT TRAILS WITHIN SAP



LEVERAGED YOUR INVESTMENT IN SAP

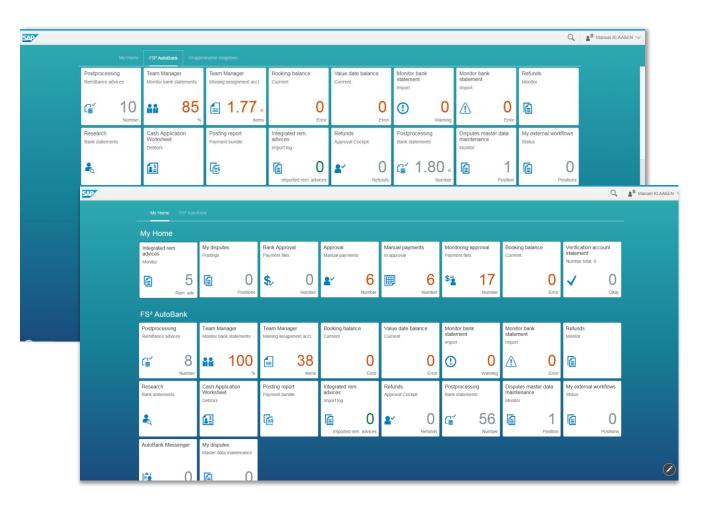


FUTURE PROOF, COMPATIBLE WITH SAP ECC6 TO S/4 HANA

	Certificate SAP INTEGRATION CERTIFICATION
	SAP SE hereby confirms that the ABAP interface software for the product
	FS ² 6.2.2
	of the company
	Serrala Group GmbH
	has been certified for integration with SAP S/4HANA 1709 via the SAP integration scenario ABAP Add-On Deployment for SAP S/4HANA.
	This certificate confirms the technical and syntactical consistency of the Add-On in accordance with SAP certification procedures.
✓ ✓ ✓	
Favorites SAP Menu SAP R Favorites SAP R For	
• 🔤 FS • 🔤 FS • 📴 FS	A AccountStatement ² AutoBank Credit Management Dispute & Collections Accounts Payable 2
• 🔤 FS • 🔤 FS • 📴 FS	P pyments C oshLqudry ³ Treasury e BAM J Journal Entry
 FS² O. FS FS FS 	² MasterData ² AccountStatement
• 🔤 FS • 🔤 FS • 📴 FS	A AutoBank 2 Receivables Management A Accounts Payable 2 Payments
• 🔤 FS • 🔤 FS • 📴 FS	2 CashLoudity 2 Treasury e BAM 3 Journal Entry 4 Journal Entry

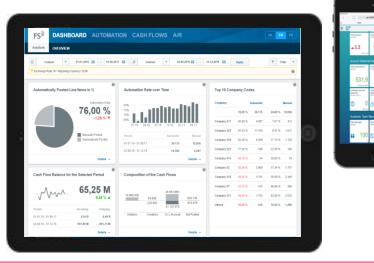
Safe investment – Serrala FS² Solutions are S/4HANA compatible











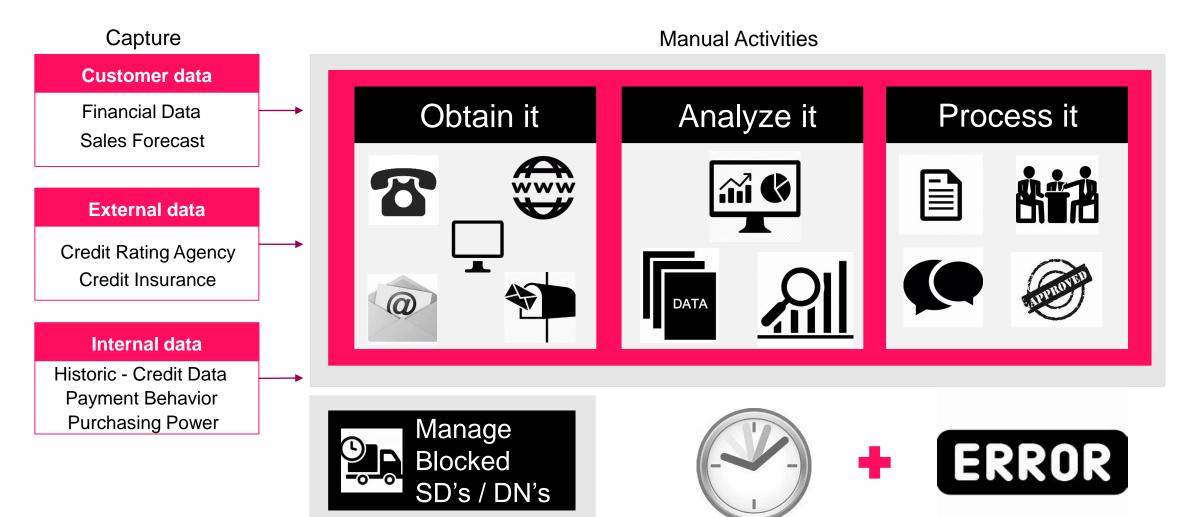


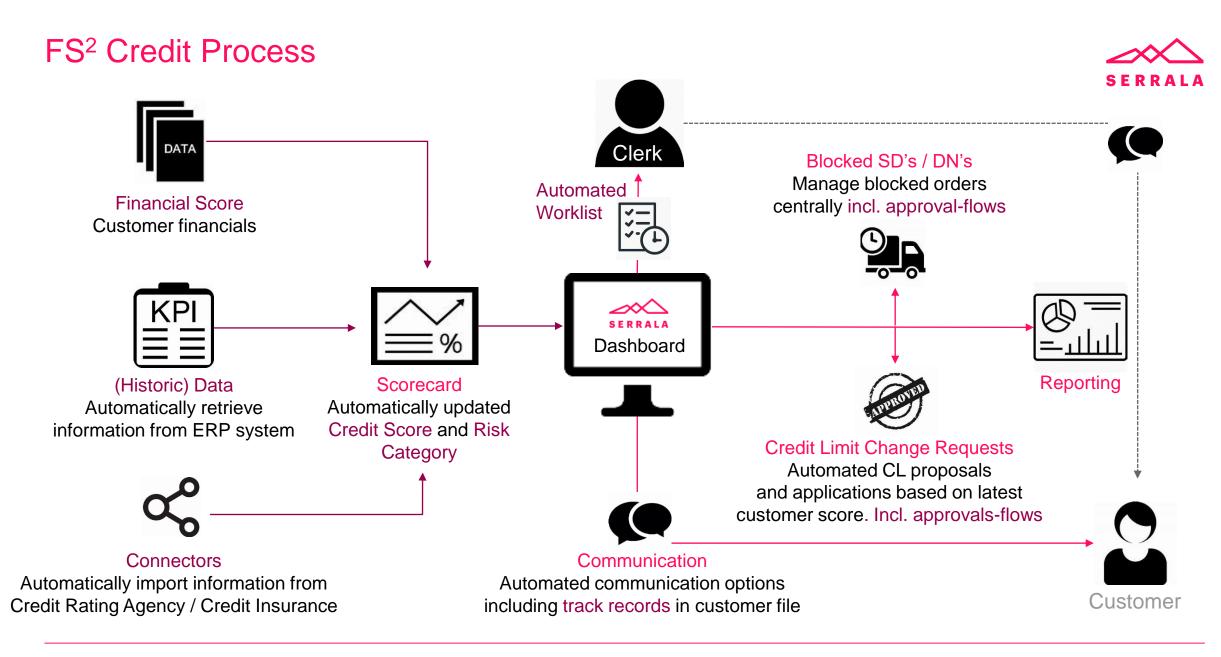
Unique
 Technology and key
 differentiators
 Credit
 Management

Who are Serrala?

Credit Process Manual / Semi automated







FS² Credit - Scorecard Methodology



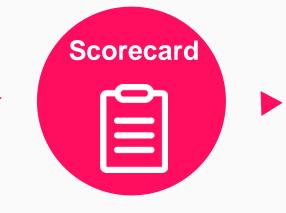
Calculation Rules

₹ C

- Serrala key figure determination on the basis of the credit policy and best practice calculation characteristics
- Flexible customizing
- Extendable without modifications

External Data

- Credit Insurances: (Euler Hermes, Coface, Atradius, Prisma, Cesce, R+V)
 - External Business Information like Bureau van Dijk



Follow-Up activities

- Risk assessment
- SD credit check
- Reporting
- Notifications

Internal Data

- Payment experiences
- Financial status
- Customer master-data
- Sales information

Determination:

- Credit Master Credit limit
- History

Update

Risk class

Creditworthiness index

FS² Credit Connectors

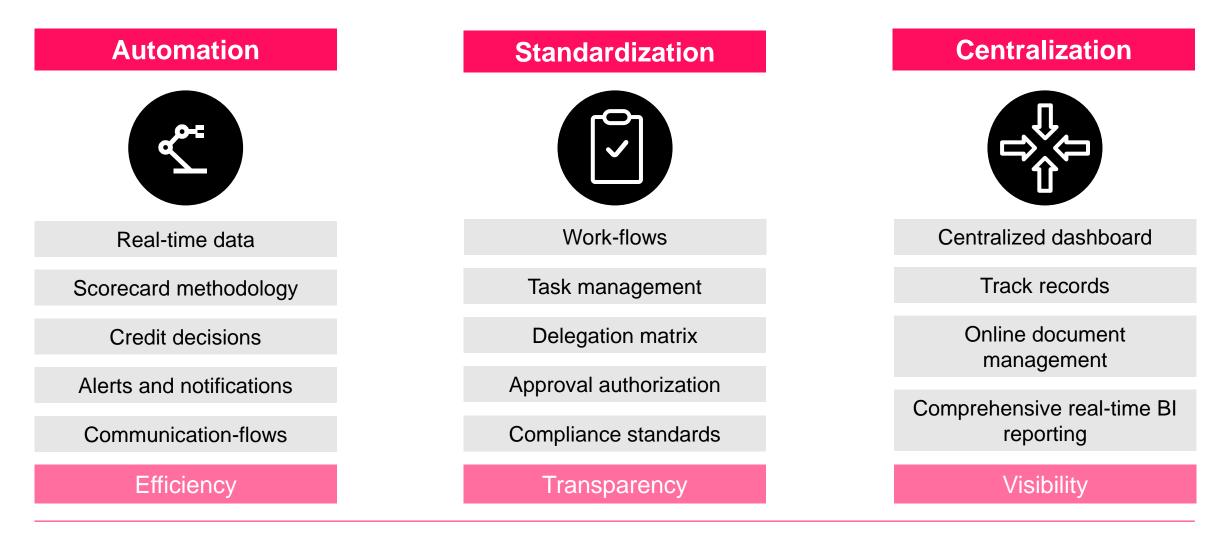






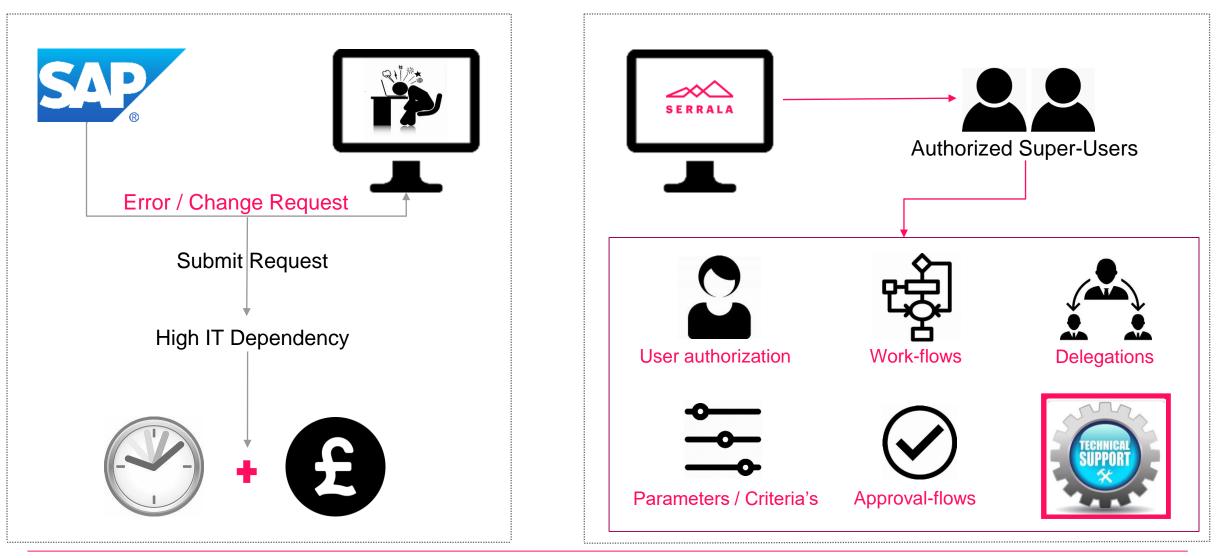
FS² Credit Process Structure





FS² Solutions reduce IT dependencies







Who are Serrala?

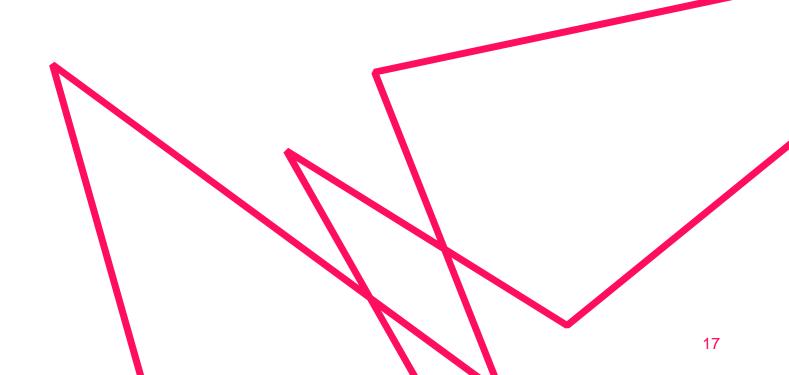


Credit Management

Demo & Q&A

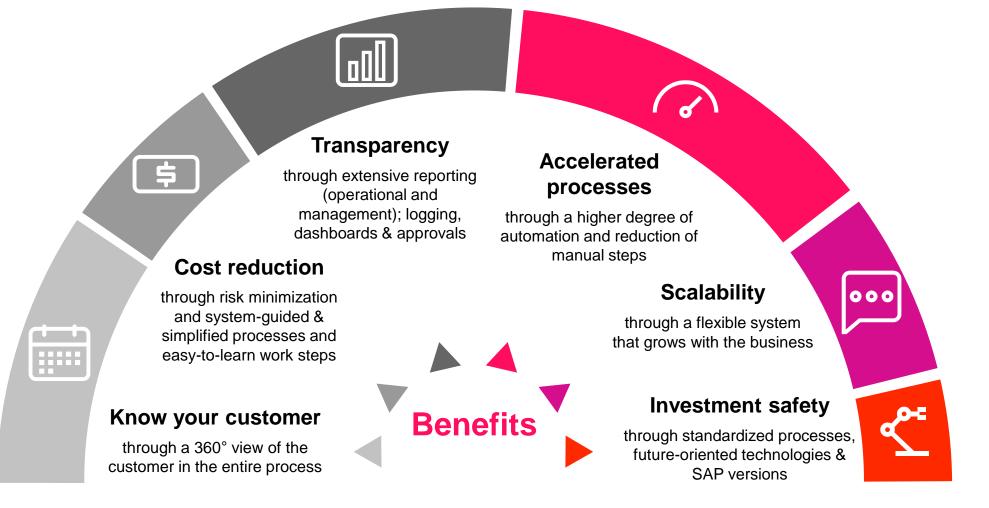






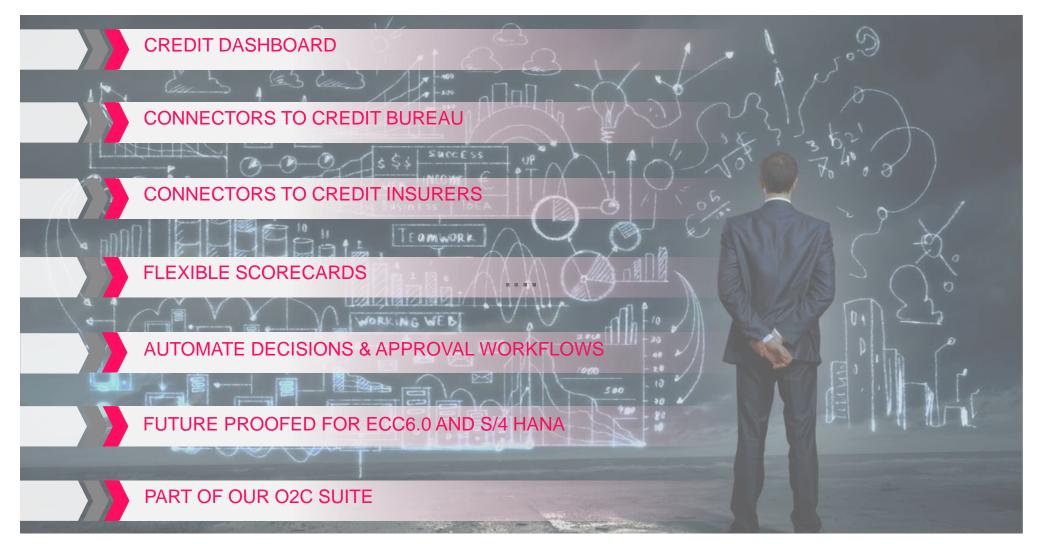
FS² Credit Management - Summary





Serrala's Credit Management solution gives you:





Analysis Workshop, a next step?



- On-site Business Analysis of your current processes
- Review of the IT environment
- Time effort, results and risks of current processes
- Description of recommended solution
- Benefits of Serrala's FS2 solution offering
- Implementation Budget
- Project implementation estimations

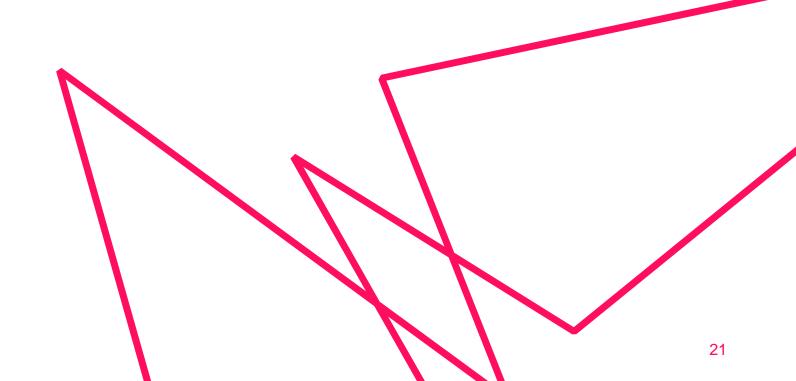
Delivered through...

- Comprehensive Questionnaire
- 2 days on-site analysis
- Documentation
- Management presentation
- Reliable findings and results

UKISUG SPECIAL OFFER Usually £3,000 For workshops arranged before the end of July 2019 FREE Workshop - cover travel costs only



Q & A



Thank ... for your attention and the interest in our solutions. YOU





- The information / content of this document does not constitute an offer to conclude contracts for the supply of services or products; they serve only for information sharing and illustrate the topics presented.
- We have compiled the information of this webinar with the utmost care.
- We would also like to point out that the presentations do not constitute legally binding information.
- Furthermore, although the information contained herein is believed to be reliable, the following does not constitute legal advice and Serrala makes no representation or warranty as to the accuracy or completeness of any information contained herein or otherwise provided by it.