

#SAPnav

Journey to SAP S/4HANA with confidence



Embark on the adventure with Expleo as your expert guide

When investing in a once-in-a-lifetime trip, it's crucial to make wise choices. That's why you need an expert guide for your journey to S/4HANA.

It's an exciting destination – once you arrive, you'll gain a sharp competitive edge and a welcome revenue boost – but it's not an easy journey to make alone. With over 40 successful implementations under our belts, we understand what it takes to get you there. And our practical and flexible approach ensures a smooth road ahead.

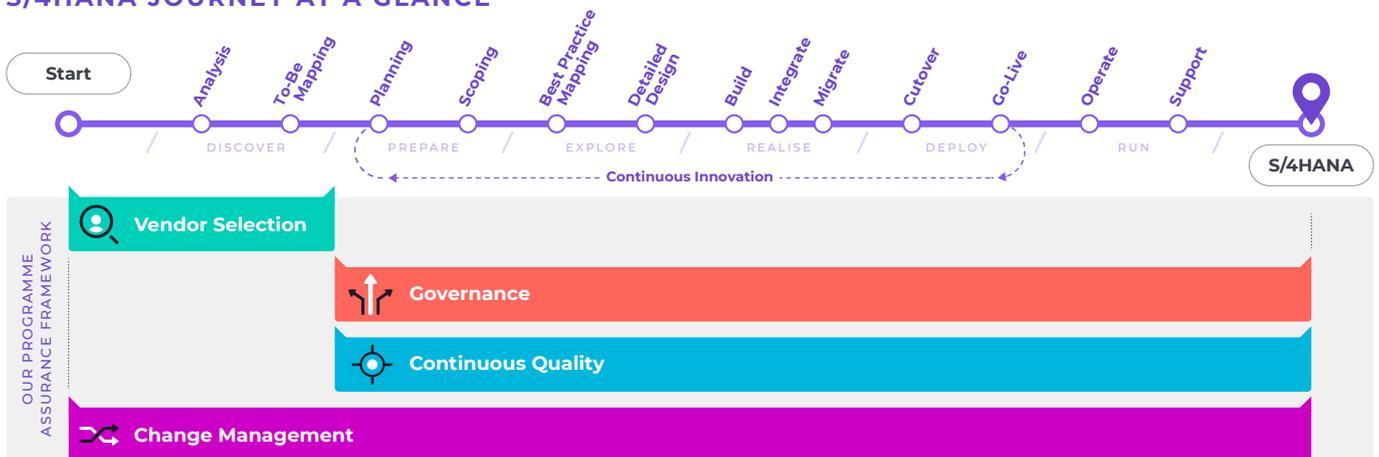
This cheat sheet sets out our services and the different ways you can partner with us. So together, we'll arrive to take full advantage of S/4HANA, well before the 2027 deadline.



70% of organisations planning their move to S/4HANA will do so in the next 36 months.¹

- Gartner

S/4HANA JOURNEY AT A GLANCE



Let us take you there

Whether you've set off already or you're yet to get going, we've got everything you need for a successful implementation. We'll make sure you stay on course, on time, on budget, and arrive full of confidence from the outset.

Working alongside you as an extension of your team, we'll help you navigate the key challenges of transformation – making it feel like plain sailing.

Think bold, act reliable



¹ https://www.theregister.com/2022/12/06/sap_ecc_s4hana_gartner/

Our Programme Assurance Framework solutions

Our **Programme Assurance Framework** takes care of everything, but if you require help at specific stages of your journey instead, we're happy to join you wherever you need us. If you're already on your way to S/4HANA, but are having difficulties, we can meet you with modular solutions. We can even provide **Project Rescue** if your journey has hit a major obstacle and you need our help, fast.

OUR PROGRAMME ASSURANCE FRAMEWORK



Vendor Selection

Set off in the right direction

Independent consultancy to help you plan and select the right Systems Integrator for you. We'll assess your current and required state to develop a detailed RFP, ensuring you get the best deal from the best-fit System Integrator.

You get:

- Our independent, unbiased approach
- Better control of your large investment
- Faster, more efficient decision-making



Governance

Keep your journey on course

Governance frameworks to reduce the risk of scope creep. We make sure all parties are hitting your mapped milestones so you arrive on time and on budget with minimal disruption to business-as-usual.

You get:

- Peace of mind knowing where you are and if you're on track
- Less risk of scope creep, reducing uncertainty
- Enhanced collaboration between multiple teams



Continuous Quality

A successful arrival first time

We provide a partnership-driven approach that covers all aspects of quality to ensure a seamless integration. We'll manage the programme and test throughout the full-software delivery lifecycle – allowing for course corrections where necessary.

You get:

- Quality assurance throughout the programme
- The right level of testing
- An advocate for your business, delivering right first time



Change Management

A smooth transfer

Industry-wide expertise underpins every stage of the journey. We focus on transforming processes, involving your people and removing complexities, so you'll arrive feeling fresh and ready to take advantage of every opportunity.

You get:

- A smooth journey with a successful outcome
- Your whole organisation onboard and excited for what's to come
- The revenue boost of making the most of S/4HANA from day one

"Uniphar engaged with Expleo to complete a SAP S/4HANA Discovery and SI Vendor Selection in 2022. Expleo provided SAP experts to complete an AS-IS/TO-BE process assessment to provide Uniphar with an understanding of their current process landscape and the level of process change required to move to S/4HANA using an out of the box approach. The AS-IS/TO-BE process also fed into an extremely detailed request for tender, written by Expleo, to enable the selection of a best fit SAP Solution Implementer. Expleo ran an extremely efficient independent procurement process which resulted in the successful selection of a SAP SI on a fixed price contract."

Hugh McDonnell,
Chief Technology Officer, Uniphar Group

Please don't hesitate to speak with us about the journey you're on or about to make.

Our experts will be happy to provide all the help and support you need to make a **successful and confident implementation to S/4HANA.**

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